

# Dentons Helix

## Next generation legal service

OCTOBER 2021



**Helix**





# What is Dentons Helix?

Dentons Helix is the **next generation legal service** – Bringing together the **best of private practice** and **managed legal services**.



Guaranteed Cost Reduction



Private Practice Legal Quality



All Technology and Innovation Provided



Incredible Data and Insights



Delivery of Legal Operation Transformation



Developed set of playbooks & precedents

Dentons Helix is  
the gateway to the  
**whole of Dentons**



# What does Dentons Helix Deliver?



## **Guaranteed Cost Reduction**

1. Typically from 10% to 40%
2. Single Fixed Price
3. Value Justification



## **Private Practice Legal Quality**

1. Dedicated team
2. Dentons lawyers - in-house approach
3. Frees up in-house lawyers to re-focus



## **All Technology and Innovation Provided**

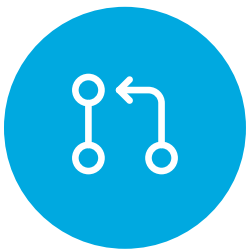
1. Legal Front Door
2. Document Automation & AI
3. Legal Tech Horizon Scanning





### **Incredible Data and Insights**

1. Understand the business
2. Become strategic partners
3. Data based recommendations



### **Delivery of Legal Operation Transformation**

1. Team of legal operation consultants
2. Facilitated workshops
3. Delivery with a new lens



### **Developed set of playbooks & precedents**

1. Full review/update of precedents
2. Development of playbooks
3. Automate for self-service

# Why is Dentons Helix different?

“

Working with Dentons Helix frees up our legal team to focus on the strategic goals of the M&S business...The data that Dentons Helix provides as part of the service is invaluable, enabling us to analyse how we spend our time and make process improvements as a result. This type of second generation innovation is very much how we are challenging ourselves to work going forwards.”

– **Nick Folland**, General Counsel,  
Marks and Spencer

M&S

“

Dentons has become a key part of our legal team. They have taken the business as usual Commercial work off our plates and provide us with their expertise on the strategic matters when we need it. Although we could never have predicted it, having Dentons as our legal partner has helped us with the increased demand on legal throughout the pandemic.”

– **Hannah Hullah**, General Counsel,  
John Lewis Partnership

JOHN LEWIS  
& PARTNERS

“

Marks and Spencer internal legal team and the Dentons team is the best commercial legal team I've worked with so far!”

– **Duncan Baldock**, Head of  
Procurement, Marks and Spencer



## Awards

Shortlisted for:

- FT Innovative Lawyers Europe 'Law firm transformation 2021'
- British Legal Awards 'Strategic Legal Operations Team of the Year 2021'
- Ranked by the FT as one of the most innovative law firms in Europe 2021

“

When looking for a legal partner we wanted a firm that really understood our tech-led approach, balancing the management of our low and medium complexity work, whilst giving our legal team the ability to call on the firm's broader expertise when we need it. The Dentons Helix team stood out for understanding our needs and offering a solution that promises to act as an extension of our in-house team.”

– **Oliver Loach**, HR Director, Employment  
Law and Employee Relations, Mitie

  
mitie



# Contacts



**Ash Rees**

Managing Director  
Dentons Helix  
D +44 7769 163 853  
[ashley.rees@dentons.com](mailto:ashley.rees@dentons.com)



**Emily Ratnam**

Head of Client Strategy  
Dentons Helix  
D +44 7741 321 861  
[emily.ratnam@dentons.com](mailto:emily.ratnam@dentons.com)



**Andy Stylianou**

Head of Consulting  
Dentons Helix  
D +44 7741 325 906  
[andrew.stylianou@dentons.com](mailto:andrew.stylianou@dentons.com)

## ABOUT DENTONS

Dentons is the world's largest law firm, connecting top-tier talent to the world's challenges and opportunities with 20,000 professionals including 12,000 lawyers, in more than 200 locations, in more than 80 countries. Dentons' polycentric and purpose-driven approach, commitment to inclusion and diversity, and award-winning client service challenge the status quo to advance client interests.

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