

A close-up photograph of several sugarcane stalks, showing their characteristic segmented structure and green leaves. A large, dark green, semi-transparent overlay covers the upper left portion of the image, containing the Dentons logo and title. The stalks are arranged diagonally, creating a sense of depth and texture.

DENTONS

Spotlight on **Jamaica**

Grow | Protect | Operate | Finance

What makes us different?

INTRODUCING DENTONS JAMAICA AND THROUGHOUT THE CARIBBEAN.

Dentons offers both legal advice and litigation services, our team possesses years of experience, sector expertise and technical innovation. All of this means you now benefit from an offering no other Jamaican firm can rival.



INVESTING IN LATIN AMERICA AND THE CARIBBEAN

Our team is uniquely positioned to provide you with support for your investments in Jamaica and throughout the Caribbean. We also work across the Latin America Region to provide seamless service.



ADDING REAL VALUE

We take the time to understand your business and what matters to you. Combining regional and local knowledge with practice and sector insights, we offer commercial and practical legal advice to help you achieve your business goals.



Business Climate

Jamaica is the 6th easiest place to start a business globally (World Bank Doing Business Report, 2019).

Best Caribbean Country

Jamaica is the best Caribbean country for Doing Business (World Bank Doing Business Report 2019).

Easiest Place to Get Credit

Jamaica is the 12th easiest place for Getting Credit (World Bank Doing Business Report, 2019).

Highest Performing Stock Market

The Jamaica Stock Exchange is the highest performing stock market globally, (Bloomberg 2015 and 2018).

Long-Term Foreign Issuer

Jamaica is graded B+ for Government's Long-Term Foreign Issuer and Local Currency Issuer Default Rating (Fitch Ratings Agency, 2018).

Business Confidence

Business and consumer confidence have increased annually by 24.1 and 67.5 points respectively in the last decade.

Foreign Direct Investment (FDI)

Jamaica is the 3rd largest recipient of FDI inflows in the Caribbean (excluding Offshore Financial Centres) and 2nd largest Small Island Developing States (2018).

Our Caribbean reach

DENTONS

The PanJam Building,
6 Floor, 60 Knutsford Boulevard,
Kingston, Jamaica
D +1 876 332 1000

Antigua and Barbuda

Unit 1B, Green Gables
Commercial Centre
Mahogany Drive
Upper Gambles, St. John's
D +1 268 764 8000

Barbados

South Coast: Burnham Court,
Bishop's Court Hill,
Upper Collymore Rock,
St. Michael
D +1 246 228 2260

West Coast: Tropical Sunset
Complex, Suite 3,
Holetown, St. James
D +1 246 228 2260

British Virgin Islands

Palm Grove House,
3rd Floor, Tortola
British Virgin Islands
D +1 284 541 2260

Cayman Islands

3rd Floor, One Capital Place
Shedden Road, George Town,
Grand Cayman
D +1 345 745 5000

Dominica

10 Kings Lane, Roseau
D +1 767 275 6000

Grenada

Spiceland Mall, Upper Floor
Morne Rouge, Grand Anse
St. George's
D +1 473 409 6000

Guyana

78 Hadfield Street,
Werk-en-Rust,
Georgetown
D +011 592 623 2260

Jamaica

The PanJam Building,
6th Floor, 60 Knutsford
Boulevard, Kingston
D +1 876 332 1000

Saint Kitts and Nevis

The Sands Complex, Ground
Level, Unit A9
Bay Road, Basseterre
D +1 869 662 2260

Saint Lucia

The Johnsons Centre,
Suite 202, #2 Bella Rosa Road,
Gros Islet
D +1 758 484 1100

Saint Vincent and the Grenadines

1st Floor, SVG Teachers
Credit Union Uptown Building,
Corner of James and
Middle Street
Kingstown
D +1 784 497 9000

Trinidad and Tobago

11 Queens Park East
5th Floor, Savannah East
Port of Spain, Trinidad
and Tobago
D +1 868 241 2854



Dustin D.P. Delany

Chair and Regional
Managing Partner
Jamaica
D +1 876 332 1000
dustin.delany@dentons.com



Tricia-Gaye O'Connor

Office Managing Partner
and Head of Corporate
Jamaica
D +1 876 332 1000
tricia-gaye.oconnor@dentons.com



Seraphia Spence

Attorney-at-Law
D +1 876 332 1000
seraphia.spence@dentons.com



Recent experience

Canopy Growth Corp: Advising this Canadian based cannabis company on due diligence with its expansion and to liaise with regional governments with respect to the implementation of cannabis legislation. Initial investment projections ranged from US\$100M to US\$150M. However, Constellation Brands recently invested US\$4B in Canopy Growth Corp. so the value is expected to increase.

Parkland Fuel Corp: Advising Parkland throughout CARICOM in connection with their US\$1.2B acquisition of a 75% shareholding of SOL Ltd.

Columbus Communications: Advising with respect to syndicated loans of JMD\$6.8B and TTD\$234M for operations in Jamaica and Trinidad and Tobago respectively.

John Bean Technologies Corp: Advising JBT Aerotech Jamaica Limited with respect to its restructuring process and specifically corporate and complex labour and employment issues regarding its employees in Jamaica.

Anahit International Corp: Advising with respect to regulatory compliance, company structure as well as the structuring of its investments in various medical cannabis operations within the island of Jamaica.

Ecolab: Advising on compliance with employment and labor laws, negotiation of separation and severance packages and the termination of employment relationships. Our Firm also represents this client in labor mediations flowing from the termination of employment.

Proprietary Life Science Innovation: Advising on a Life Science advancement, highlighting how government relations, compliance and regulatory requirements would aid or restrict the scope and application of their new confidential discovery. We also advised on real estate and labour and employment matters.

Confidential Cloud-services Provider: Preparing and drafting regulatory industry advice in relation to expanding presence in Jamaica and doing business with government and other public sector entities in Jamaica. This required a review of public procurement, taxation, payment, IT laws contract and other doing business laws of Jamaica.

The Nature Conservancy, Jamaica and Grenada: Acting as lead counsel in relation to assistance rendered to The Nature Conservancy regarding advise on regulatory requirements and compliance in relation to Environmental Laws in Jamaica and Grenada as well as proposing/recommending amendments to include key CLIMA principles.



Driven by the relationship, not the transaction

Our diverse team of professionals has developed its own experience derived from advising clients in Jamaica and the wider Caribbean. We guarantee efficiency, quality of service and responsiveness. Our clients are our priority, and you can be reassured of our quality and availability. We commit to providing innovative, solution-driven advice.



The world's largest global law firm in Jamaica

As the world's largest global law firm, we offer clients more talent in more locations than any other legal services provider. Dentons offers you an entry point to the Caribbean region. Our wealth of relationships and market insight mean we get the deal done.



Look to Dentons for your needs in the following areas:

Arbitration

Banking and Finance

Blockchain and Distributed
Ledger Technology

Cannabis

Corporate

Corporate Governance

Employment and Labor

Energy

Fintech

Hotels and Leisure

Infrastructure and PPP

Insurance

Intellectual Property and
Technology

Litigation and Dispute Resolution
Commercial Litigation
Financial Services Litigation

Mergers and Acquisitions

Mining

Oil and Gas

Project Development

Real Estate

Restructuring, Insolvency
and Bankruptcy

Securities and Corporate Finance

Transportation

Trust, Estates and Wealth
Preservation

Key Contacts



Dustin D.P. Delany

Chair and Regional Managing Partner
Jamaica
D +1 876 332 1000
dustin.delany@dentons.com

Dustin Delany is the first and only triple Chambers-ranked and the only Caribbean attorney to have achieved this notable accomplishment being named Expert based abroad in Antigua & Barbuda, Band 3 in General Business for Barbados, and only attorney in the Spotlight table for Caribbean-wide Corporate / Commercial. He was recently identified by Legal 500 as a Leading Individual in their newly created chapter for Cross-Caribbean Expertise. Dustin co-leads a number of the Firm's key practices including Corporate, Mergers and Acquisitions, Capital Markets and Private Equity with a strategic focus on cross-border efficiency.

He also serves as the Firm's relationship manager for many multinational clients conducting business regionally. In addition, he oversees multijurisdictional and cross-border matters for key clients, including CIBC, DHL, FedEx Corporation, FinDev Canada, the IFRC, J.P. Morgan, MASA Global, Parkland Corporation, Psilo Scientific Ltd., and SpaceX, supporting their respective in-house counsel in both an advisory and transactional capacity.

He recently instructed the local team advising Delivery Hero on the Jamaican law aspects relating to the multijurisdictional acquisition of the Hugo entities including the single entity in Jamaica. Dustin also instructed the team advising Tokenise to set up the world's first dedicated self regulatory exchange for tokenized securities in Barbados.

"Dustin is always our top recommendation. He is top choice and he always wins our work. He is a breath of fresh air and someone who can talk to people in a way that is clear, professional, and accurate and follows that up with hard work and meeting deadlines." – *Chambers Global*.

Practices & Sectors

- Banking and Finance
- Business Structures and Tax Planning
- Cannabis
- Compliance and Risk Management
- Corporate
- Energy
- Fintech
- Infrastructure and PPP
- Fraud, Corruption and Asset Recovery
- Mergers and Acquisitions
- Restructuring, Insolvency and Bankruptcy
- Securities and Corporate Finance

Education

- Hugh Wooding Law School, Legal Education Certificate
- The Shepard Broad Law Center at Nova Southeastern University, JD
- New England College, BA, English & Political Science



Tricia-Gaye O'Connor

Office Managing Partner and Head of Corporate
Jamaica
D +1 876 332 1000
tricia-gaye.oconnor@dentons.com

Tricia-Gaye O'Connor is the Managing Partner and Lead Partner of the Firm's Caribbean-wide Corporate practice in Dentons' Jamaica office.

Tricia-Gaye spent the first nine years of her career in commercial law in private practice. She specializes in Banking and Finance advisory and transactional work, having spent over ten years as in-house counsel in a financial group of companies with a presence in several countries in the Caribbean and the United Kingdom.

Her portfolio includes providing legal support to management and operational teams in banking, credit finance, private placements, life insurance, information technology, and fintech start-ups.

Tricia-Gaye has over 20 years' experience in corporate and commercial law and structured finance, with a focus on advising companies (including local banks and regulated institutions) on capital markets, cross-border financing transactions, regulatory compliance and legal due diligence procedures.



Our corporate lawyers also work closely with corporate and fiduciary service providers to offer innovative and bespoke corporate services solutions to our clients.



ABOUT DENTONS

Across over 80 countries, Dentons helps you grow, protect, operate and finance your organization by providing uniquely global and deeply local legal solutions. Polycentric, purpose-driven and committed to inclusion, diversity, equity and sustainability, we focus on what matters most to you.

www.dentons.com

© 2023 Dentons. Dentons is a global legal practice providing client services worldwide through its member firms and affiliates. This publication is not designed to provide legal or other advice and you should not take, or refrain from taking, action based on its content. Please see dentons.com for Legal Notices.

CSBrand-31228-Spotlight-on-Jamaica-11 — 17/08/2023