



DENTONS

# **Ports | Global**

On board with Dentons

2025

# Your projects. Your investments. Our focus.

Dentons' lawyers and professionals support your projects to develop port infrastructure through development, adaptation and rehabilitation throughout the world. In this competitive industry, they are on your side to future proof your port infrastructure against all potential impacts. They offer you thorough understanding of the market and environment, exploring innovative options such as smart infrastructure, port automation and digitalization techniques while helping you navigate methods for optimizing existing assets.

## We offer in particular:

- Entry and exit strategies including strategic alliances, joint ventures, and PPPs
- Project and risk management including conducting due diligence
- Commercial, construction management, lease and development, as well as concession agreements
- Procurement and outsourcing
- Government contracting, including negotiations with port authorities
- Regulatory port matters including ICCC compliance
- Infrastructure access regimes and competition
- Financing and structuring
- Dispute resolution and litigation
- Landowner issues
- LNG import and export terminals (including floating facilities) and associated shipping, storage and sales arrangements
- Logistics arrangements for oil, gas, refined products and other bulk commodity transportation, storage and trading arrangements and disputes relating to the same



Over the last years, our teams have been responsible for advising on **major port projects** worldwide, such as:

## Europe

**Stena Line:** Dentons' Casablanca, Madrid and Paris teams assisted one of the world's largest ferry companies on the acquisition from Attica group, an international ferry company based in Greece, of an interest of 49% in Africa Morocco Links which operates ferry lines between Morocco and Spain in the Strait of Gibraltar.

**Duisburger Hafen:** Advising on a joint venture with the Swiss chemical logistics company Bertschi AG to construct the first storage facility for tank containers with green energy sources and chemical products in the Port of Duisburg, the Netherlands.

**Setramar:** Advising Italy's leading private operator for dry bulk cargo on an acquisition agreement under which one or more EU investment funds in June 2024 acquired 70% of the capital of the Setramar group's port division.

**Hutchison Ports Europe:** Assisting on the acquisition of a 100% stake in Borusan Lojistik Dağıtım Depolama Taşımacılık ve Ticaret A.Ş., which operates Borusan Port at Gemlik, Bursa, Türkiye.

**CEZ:** Advising CEZ, one of central Europe's largest national energy utilities, from the Czech Republic, in relation to its taking capacity at a new floating storage and regasification unit (FSRU) in Eemshaven, the Netherlands. In addition to advising on the terminal use agreement with the FSRU (Floating Storage Regasification Unit).

**Confidential Client:** Advising on and drafting terminal access rules and other ancillary capacity sales documents for one of the new onshore LNG receiving terminals to be constructed in Germany.

**Rönesans / Stolt Joint Venture:** International and local counsel to Sponsors (including French Law & Turkish law) on major expansion, EPC and project financing of the Ceyhan Terminal Facilities project in Turkey, linked to co-located petrochemicals project at terminus of Baku-Tbilisi-Ceyhan pipeline.

## U.S. International Development Finance Corporation (DFC):

Advising on financing provided to Pace Group for expansion and modernization of the Port of Poti, a major seaport off the eastern Black Sea coast, Georgia. The project covers the development of a new marine terminal. With a total cost of US\$120 million, of which US\$50 million is financed by DFC, this is one of the largest infrastructure projects in the country.

**EBRD / ICBC:** Advising on investments with respect to the Tekirdağ Port, Turkey, following privatization, to finance the acquisition of port operation rights under a 36-year concession from the Turkish Privatization Authority and modernization/expansion of the port.





## Middle East and Africa

**Developer:** Advising an infrastructure developer on its bid for the development and operation of a logistics zone project at Jadidat Al Jarar Port in Saudi Arabia.

**Government of Mozambique:** Advising on the development of the non-associated gas in Area 1 Offshore and Area 4 Offshore Blocks in the Rovuma Basin, through the development of onshore and floating LNG facilities in Northern Mozambique.

**Major oil & gas company:** Advising on the development in India of a Greenfield LNG port, regasification and gas transportation facility, including the structuring of the investment, negotiations with various Indian government agencies, the construction of the facilities, and other aspects of the project (mainly through client secondment).

**Guidry Group:** Advising winning sponsors on US\$1.5 billion DBOT PPP Concession for design, build, financing and operation of a secure Container and Trans-shipment Port in Susah, Libya.

**Lurco Holdings Limited:** Assisting key services providers, notably Richards Bay Coal Terminal (RBCT - the largest coal terminal in the world) in securing throughput rights through a complex mechanism of RBCT shareholder rights and entitlements in South Africa.

**APM Terminals Apapa Limited:** Representing a major terminal operator and concessionaire of the Nigerian Ports Authority in several matters arising from and connected with terminal operations within the Ports in Nigeria.

**Bollore Transport & Logistics Nigeria Limited:** Advising a part of the Bollore Group and a major player in the shipping industry, re containers haulage, chartering, warehousing and off-dock terminal operation, and on the validity of stevedoring charges to the Nigerian Maritime Administration and Safety Agency (NIMASA).

**BP Global Investments Salalah Ltd:** Advising BPGIS on various workstreams including advice related to its concession obligations, expanding its services and operations in Salalah port, and in connection with environmental regulatory matters in Oman.

**Port of Duqm Company:** Advising on a wide range of operational & regulatory matters in Oman.

**MENA Infrastructure Fund:** Advising on the specialist US\$500 million private equity fund's acquisition of a stake in Alexandria International Container Terminals SAE (AICT), the owner and operator of container terminals in Alexandria and El Dekheila, Egypt.





## Americas

**LNG supplier:** Advising on due diligence and advice on terminal use agreement and related documents for a US receiver terminal.

**Confidential clients:** Advising an oil major and an industrial manufacturer on their LNG to power project in Cuba. The project combines a floating LNG receiving terminal using an FSRU and related maritime infrastructure, a connecting pipeline and a gas fired CCGT power plant.

**First Caribbean International Bank Limited:** Advising on a multi-currency syndicated loan to Global Ports Holding Plc in respect of the refinancing of the construction, operation and maintenance of a new passenger cruise pier at St John's port in Antigua. Advising on the structuring of the transaction, sponsor support and guarantee arrangements as well as negotiating the finance documentation and due diligence, and subsequently negotiating the corporate, construction and concession related documents.

**Porto Sudeste:** Advising the operators of Porto Sudeste, a private iron export port in Brazil, on the preparation of new contractual documentation for the transportation, receipt, warehousing and storage, and shipping of iron ore from this Brazilian port.

**Puertos Inversiones y Obras S.A.S.:** Advising the developer on all aspects of the investment and negotiation with other equity investors in the multipurpose port terminal located in Bahía Colombia, dedicated to containers, general cargo, bulk and roro with an initial capacity of 650,000 TEU. We also advised on the applicable regulatory framework for port concessions and contractual matters related with the infrastructure construction and development.

**Pio S.A.S.:** Advising Colombia's Puertos, Inversiones y Obras S.A.S., part of Grupo Empresarial del Pacífico (Gepsa), on the regulatory framework for port concessions and contractual matters related to the US\$ 393 million Puerto Antioquia project.



**Awarded Transport Deal of the Year,**  
IJ Global Awards 2021.

**RECOPE:** Advising on the financing of RECOPE's construction of the project SAGAS, LPG storage facilities, a key addition to the port of Limón's energy infrastructure, and currently Costa Rica's PPP

centerpiece. Our team was particularly creative in making the financing possible despite RECOPE's labyrinthine regulations for contracting and financing projects with third parties.

**Global Ports Holdings Plc:** Advising on the commercial and financial arrangements to design and build a new cruise port in Barbados and manage the operation of the terminal company upon assignment of a concession agreement.

**IFI:** Advising on the planning, development and financing of the construction of port and shore-based facilities to support Guyana's emerging oil and gas industry.

**IFC and Government of Haiti:** Advising on the structuring and implementation of a PPP for the rehabilitation and operation of the port of Cap Haitien, Haiti. Also advising on the proposed privatization program in several infrastructure sectors, including notably the transportation (including ports) and energy sectors.

**Vancouver Fraser Port Authority:** Advising on the development of RFPs and contract documents for the procurement of various trade-enabling infrastructure projects throughout Metro Vancouver, Greater Vancouver Gateway 2030. We have also advised on complex procurement and design / build matters on the expansion of the container terminal in the heart of Vancouver's downtown waterfront (approx. CA\$454 million).

**Vancouver Fraser Port Corporation:** Advising on technical issues relating to the design of port facilities, negotiating concession agreements, and reviewing permitting requirements.

**Montreal Port Authority:** Advising on the development of Contrecoeur Container Terminal, a fourth container terminal (1.15 million TEUs per year).

**City of Victoria:** Advising on the new Johnson Street Bridge constructed across Victoria Harbour lands which included dealing with jurisdictional issues relating to the Harbour Authority and interfacing with local government and the Coast Guard with respect to marine and vehicular access. It represents Canada's largest single-leaf bascule bridge.

## Asia Pacific

**CNOOC:** Advising on its acquisition of a 25% interest in the China LNG Joint Venture, established to supply LNG from the Australia North West Shelf Gas Project to the Guangdong LNG import terminal in China for an estimated \$320m.

**Energy Market Authority (Singapore):** Advising on the terminal access arrangements (TUA) and aggregator arrangements (AA) for the SLNG import facility at Jurong Island.

**Bontang project participants:** Acted for participants in the Indonesian LNG trade on gas supply, plant operating and gas processing agreements and their base-load and short-term LNG sales contracts with buyers in Japan, Korea and Taiwan.

**LNG Japan Corporation:** Advising on the exercise of its pre-emption rights and subsequent acquisition of a 6.3 per cent interest in the Tangguh LNG Project in Indonesia from BG.

**Confidential Consortium:** Advising a private consortium holding an exclusive concession for the development, financing, construction and operation of Sydney Harbor Novaport project, a new deep-water container terminal capable of accommodating post-Panamax vessels, located in Sydney, Nova Scotia.

**Kumul Consolidated Holdings:** Advising on the relocation of the port of Port Moresby, one of the largest infrastructure projects to date in Papua New Guinea.

**Singapore Warehousing Corporation at the Port of Singapore:** Advising on the negotiation and preparation of a long-term lease (40 year-lease with renewal option of 20 years) including regulations on the reception and expedition of cargo as well as storage conditions.

**Coordinating Ministry of Economic Committee for the Acceleration of Priority Infrastructure Provision (Komite Percepatan Penyediaan Infrastruktur Prioritas - KPPIP):** Advising on the planning development of Bitung and Kuala Tanjung as international hub ports as part of the national port master plan in Indonesia.

**Operator:** Acted for a Myanmar port concession owner and terminal operator as borrower in a US\$250 million financing of its expansion construction, by multilateral lenders.





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