

PPP pro-bono seminar in Senegal

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Marc Fornacciari and **Brian Fix** led a 3-day seminar organized by the director of the public-private partnerships within the new Senegalese Ministry of Investment Promotion and Partnerships, attended by roughly 50 senior government officials from most of the key government ministries, as well as representatives of the Prime Minister's Office. This pro-bono effort is part of two-year effort by Brian and Marc to serve as the "PPP Hotline" for Senegal, under a program supported by the International Senior Lawyers Project (New York) and the African Legal Support Facility of the African Development Bank for capacity-building in the **PPP sector**.

The seminar covered the structure, contents, risks, and tender procedures for PPP contracts, as well as financial modeling, covered by the IFC PPP Manager based in Dakar, Mr. Stefan Rajaonarivo. These sessions continued last Thursday and Friday, when Brian and Stefan Rajaonarivo led group discussions analyzing ten potential PPP projects in greater detail with the officials developing each such project. Throughout the week, there was dynamic commentary and questions by all participants, and Senegal's PPP director would now like to continue this process with further training sessions for high-level government officials, municipalities, and the Senegalese private sector.

Not only was this a business opportunity to network and debate both infrastructure investment and PPP development in Senegal, but the event also reflects Dentons' development strategy in Africa, as well as our pro bono policy.

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