

# Dentons advises Tellimer Group in relation to the sale of its brokerage businesses to INTL FCStone

December 18, 2019

**London** —Dentons has advised Tellimer Group, a leader for twenty years in providing institutional investors, corporates, and governments access to the most dynamic and complex financial markets in the world, on the sale of its brokerage businesses to Fortune 500 company, INTL FCStone.

Tellimer Group has offices in London, Dubai, Lagos and New York, and the broking business covers over 170 trading markets in Equities and Fixed Income, specialising in emerging and frontier markets. As part of the deal Tellimer's unique research will be distributed to INTL's clients, to complement INTL FCStone's Securities offering globally.

Duncan Wales, CEO of Tellimer Group, said, "This transaction represents the next step in the Tellimer Group strategy which is focused on the development of our innovative proprietary technology platform and the expansion of leading information and connectivity services to our clients. We genuinely believe INTL FCStone will enhance the reach and scale of the broking business. Additionally, we are delighted that INTL FCStone has also chosen Tellimer as their third-party research content provider and delivery platform to enhance their securities offering. We are grateful to Dentons for their pragmatic advice and hard work on the transaction."

Neil Nicholson, partner in Dentons' UK Corporate team, said, "We're very pleased to have acted for Tellimer Group on an interesting, multi-jurisdictional cross border M&A deal delivered on a challenging timetable."

The Dentons team, which was led by London Corporate partner Neil Nicholson, also included Corporate associates Verity Kent and Charlotte Uden, Tax counsel Alastair MacLeod, PRM partner Sarah Beeby, and TMT (Commercial Contracts) associate Amy O'Shea.

## About Dentons

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## Your Key Contacts



**Neil Nicholson**

Partner, London

D +44 20 7246 7624

M +44 7702 370769

[neil.nicholson@dentons.com](mailto:neil.nicholson@dentons.com)

# Media contact

**Rohit Grover**

Head of PR and

Communications, EMEA

D +44 20 7320 6513

[rohit.grover@dentons.com](mailto:rohit.grover@dentons.com)