

# Andrei Strijak

## Partner



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Moscow

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## Overview

Andrei is a partner in Dentons' Moscow office, the Head of Russian Restructuring, Insolvency and Bankruptcy practice and Head of Russian Aviation and Aerospace practice. He advises on a wide range of banking and finance matters, including bilateral and syndicated lending, trade and project finance, asset finance and debt capital markets. Andrei devotes particular attention to acquisition finance as well as debt restructuring and insolvency.

He has represented local, national and international businesses as well as institutional and private lenders in connection with acquisition, investment, lending and restructuring transactions of all kinds.

His work has involved advising on multilateral institutional financing, structuring cross-border transactions (including joint venture projects) and foreign investment. A large part of Andrei's work deals with leasing and purchase structures, aircraft financing and operating leases. He has represented many Russian and foreign entities, bank and prominent individuals for aircraft deliveries.

Andrei has also been involved in a number of high-profile restructurings. He has experience in private equity transactions across a variety of industry sectors, including manufacturing, mining, oil and gas and consumer products.

## Experience

- **Chelyabinsk Pipe plant (ChelPipe):** Advising the borrower in relation to a secured financing of up to RUB 80 billion (approx. US\$1.4 billion) from three Russian banks (VTB Bank, Sberbank and Gazprom Bank) aimed to refinance an existing syndicated loan.
- **A major Russian financial institution:** Advising on RUB 39 billion (ca. US\$1.2 billion equiv.) financing of the Ford-Sollers joint venture, a major project to produce Ford-designed cars and engines in Russia
- **An international leisure travel group listed on the London Stock Exchange:** Advising in an operating lease transaction involving the lease of Airbus 321-211 aircraft to Air Company Kogalymavia Ltd., a Russian airline based in Kogalym, Tyumen, Russia
- **Eurasian Development Bank:** Advising on a US\$80 million loan to an energy company

- **Basic Element:** Advising on the debt financing of a loan received from the EBRD of US\$300-500 million for the restructuring and renovation of airports in the south of Russia
- **OJSC RUSNANO:** Advising on investments in BIND Biosciences, Inc. and Selecta Biosciences, Inc., two US life-science developers of innovative drugs based on nanomedicine platforms from MIT and Harvard Medical School
- **OJSC RUSNANO:** Advising on a joint venture with Crocus Technology, a developer of high-processor computer technologies
- **iTech Capital:** Advising on a joint venture with Integer.pl and QIWI. QIWI Post is an innovative delivery service based on automated postal kiosks where clients receive and pay for their purchases from online stores, MLM and catalogue sale

## Recognition

- *The Legal 500* 2018: leading lawyer in Transportation in Russia
- *Best Lawyers* 2018: listed among best lawyers in Capital Markets and in Corporate law in Russia
- *The Legal 500* 2017: leading lawyer in Banking and Finance and in Transportation in Russia
- *Best Lawyers* 2017: listed among best lawyers in Capital Markets law in Russia
- *The Legal 500* 2016: recommended lawyer in Banking and Finance and in Transportation in Russia
- *Best Lawyers* 2016: listed among best lawyers in Capital Markets law in Russia
- *The Legal 500* 2015: recommended lawyer in Banking and Finance in Russia
- *Best Lawyers* 2015: listed among best lawyers in Capital Markets law in Russia
- *The Legal 500* 2014: recommended lawyer in Banking and Finance and in Transportation and Shipping in Russia; "Andrei Strijak advised Bashneft on a \$600m pre-export financing"
- *European Legal Experts* 2013: recommended expert in Banking and Finance in Russia
- *The Legal 500* 2012: recommended lawyer in Banking and Finance in Russia; "A very seasoned business lawyer with a pragmatic approach; he delivers superb legal services."
- *The Legal 500* 2011: recommended lawyer in Banking and Finance in Russia; "One you can rely on."
- *The Legal 500* 2010: recommended lawyer in Banking and Finance in Russia; "profound examination of subjects and all possible ramifications"

## Insights

- The bank has requested information on the beneficial owners. How should we respond to this? (in Russian)

## Activities and Affiliations

### Memberships

- Member of the Expert Council for the Legal Insight Magazine's Contest "Best Legal Departments of Russia 2013"

### Prior and Present Employment

- Partner - Dentons (formerly Salans), Moscow (2007 to date)
- Associate - Salans, Moscow (1996-2006)
- Bureau Francis Lefebvre (1994-1995)

## Areas of focus

### Practices

- Banking and Finance
- Corporate
- Real Estate
- Restructuring, Insolvency and Bankruptcy

### Industry sectors

- Automotive
- Communications
- Financial Institutions
- Hotels and Leisure
- Infrastructure and PPP
- Private Equity
- Retail

## Education

- Moscow State Institute for International Relations (MGIMO), 1996, Law Degree

## Languages

- English
- French
- Russian