

William (Bill) K. Jenkins

Partner



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Overview

Bill (He/Him/His) co-leads Dentons' Banking and Financial Services practice group in Calgary and has a diverse transaction-based practice advising on the structuring and implementation of debt and equity financings, project financings, mergers and acquisitions and joint ventures.

Bill was the presiding member of the National Partnership Board of Dentons Canada from 2009 to 2015 and participated in the formation of Dentons, serving as the first Global Vice Chair of Dentons from Canada during the period from 2012 until the end of 2015.

Bill received the "*Client Choice Award*" for 2016, 2017 and 2018 from the International Law Office with respect to M&A in Alberta. These awards recognize lawyers around the world that stand apart for the excellent client service they provide.

Bill represented the Canadian Bankers' Association in Alberta for many years and has experience advising financial institutions on issues relating to lending practices and capital markets compliance. He is also a former Chairman of the Securities Law section of the Canadian Bar Association in Southern Alberta and a frequent contributor to seminars on corporate finance topics.

Experience

- **Inter Pipeline Ltd.:** Advising the Special Committee of the Board of Directors of Inter Pipeline Ltd. in its response to an unsolicited takeover bid by Brookfield Infrastructure Partners L.P., which involved a successful auction process that concluded with Brookfield increasing its offer to secure board support for the acquisition at a valuation of approximately CA\$15 billion on an enterprise-value basis. In connection with its mandate, Dentons advised Inter Pipeline as co-counsel in its successful appearance before the Alberta Securities Commission.

Recognition

First recognized in 2005, Bill has been commended for his extensive knowledge and experience in a variety of

respected publications, including:

- *Chambers Global*: Corporate and M&A; Banking & Finance
- *Chambers Canada*: Corporate Commercial (Alberta)
- *The Legal 500 Canada*: Corporate M&A; Energy and Natural Resources – Power; Banking and Finance; Capital Markets
- *The Best Lawyers in Canada*: Mergers and Acquisitions Law; Banking and Finance Law; Corporate Law; Energy Law; Equipment Finance Law; Oil and Gas Law; Securities Law
- *The Canadian Legal Lexpert Directory*: Corporate Commercial Law; Energy: Oil & Gas; Asset/Equipment Finance & Leasing; Private Equity; Banking & Financial Institutions; Corporate Finance & Securities; Mergers & Acquisitions; Project Finance; Corporate Mid-Market
- *The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada*: Corporate Commercial Law; Banking & Financial Institutions
- *The Lexpert Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada*: Banking Law; Mergers & Acquisitions; Banking & Financial Institutions
- *Lexpert Special Edition – Canada’s Leading Lawyers*: Corporate; Infrastructure; Energy
- *Acritas*: Acritas Star
- *IFLR 1000: The Guide to the World’s Leading Financial Law Firms*: Mergers & Acquisitions
- *Who’s Who Legal Canada*: Energy; Capital Markets; Project Finance
- *PLC Which lawyer? Capital Markets multi-jurisdictional guide*: Capital Markets - Debt and Equity
- *Martindale-Hubbell*: BV Distinguished Peer Review Rating

Honors and Awards

- Honoured by *Client Choice Awards* for M&A (2016-2018)
- Bill has twice acted as lead counsel in connection with project financings recognized by *Project Finance* as the Oil & Gas Deal of the Year:
 - the CA\$1.78 billion limited recourse credit facilities established to fund Enbridge’s Southern Lights project; and
 - the CA\$3.8 billion limited recourse project financing of the Alliance Pipeline.
- The subsequent refinancing of the Southern Lights credit facilities was also recognized as the North American Project Bond of the Year by *IJGlobal Americas Awards*.

In the Media

- Quoted in “The Northern borders: dispelling fears about the Investment Canada Act” by Chris DiMarco, *Inside Counsel*, January 27, 2014
- Quoted in Jeff Buckstein’s article, “Bond investors seek additional protection,” *The Bottom Line*, May 15, 2014
- Quoted in “M&A lawyers cautiously optimistic”, article by Kendyl Sebesta, *Law Times* (January 23, 2012)

Insights

- Co-author, Canada – Structured Finance & Securitisation 2015 – Getting the Deal Through, March 26, 2015
- Co-author, Canada – High-Yield Debt 2016 – Getting the Deal Through, August 2, 2016
- "Flexibility for 'divcos' in the C\$ high yield market ", *Dentons Insight*, October 21, 2014
- "Recent Canadian M&A Activity Shines Spotlight on Foreign Investment Approval Regime", *Global Business Magazine*, August 2011

Activities and Affiliations

- Former counsel to the Alberta Committee of the Canadian Bankers Association
- Past Chairman of the Securities Law section of the Canadian Bar Association in Southern Alberta
- Represented the Canadian Bar Association on the PPSA Users Committee established by the Alberta Department of the Attorney General in connection with the introduction of the *Personal Property Security Act* (Alberta)
- Former member of the Loan and Trust Sub-Committee of the Canadian Bar Association - Ontario, formed to review and comment on Ontario's loan and trust legislation
- Former member of the board of directors of the Canadian Association of Income Funds
- Member of the Law Societies of Alberta and Ontario

Presentations

- Presenter, "US private placements and developments with 'make-wholes' ", Dentons DCM Seminar, November 29, 2017
- Speaker at Insight's December 2014 program on Major Business Agreements, presented "Negotiation Strategies: Legal, Business and Ethical Considerations"
- Speaker at the 10th Edition Western Canadian Securities Forum, October 2014, presented on topic of "Shareholders Rights Plans in an Age of Activism"
- Presenter, Dentons Capital Markets Presents: Trends in Canadian High Yield Debt, "Canadian High Yield Debt: Covenant Packages", June, 2014
- Speaker at Infocast's Canadian Oil and Gas M&A Forum in October 2012 on the topic of Navigating the Public Auction Process
- Speaker at Insight's 2011 Negotiating and Drafting Major Business Agreements, presented Pre-Negotiation and Negotiation Strategies: Legal, Business and Ethical Considerations and Practical Examples
- Speaker at Insight's 2010 Negotiating and Drafting Major Business Agreements, presented Effective Negotiation - Getting What You Want From The Deal
- Speaker at the Canadian Institute's 2008 Negotiating & Drafting Key Business Agreements courses
- Moderator of Panel Discussion at the Conference Board of Canada's Corporate Counsel Forum on "The General Counsel and the Board"
- Co-Chairman of The Canadian Institute's Symposium on Adapting to Income Trust Taxation; speaker on the topics of "Fund Exit Strategies" and "Where is the Income Trust Industry Headed?"
- Course Leader for Federated Press's program on Structuring Venture Capital & Private Equity Transactions
- Speaker at The Canadian Institute's 2006 Income Trust Conference on the topic of Examining the Latest

Conversion Trends: Business and Structural Alternatives

- Speaker at The Canadian Institute's Mergers and Acquisitions Conference on the topic of Canadian and U.S. Considerations in Cross-Border M&A Transactions
- Speaker at the Canada/US Financial Reporting and Accounting Conference sponsored by Federated Press conference on Current Issues at the Securities Commissions
- Co-Chair and Speaker, 9th Annual Western Canadian Securities Forum
- Speaker at Insight's Income and Royalty Trusts conference on M&A Considerations with Income Trusts
- Speaker at The Canadian Institute's Third National Summit on Income Trusts on the topic of Creating Shareholder Value: Conversion, M&As and Other Alternatives
- Panelist at Infonex Corporate Governance Conference regarding Canadian response to Sarbanes-Oxley
- Speaker at Insight's Western Canadian Securities Forum on the topic of Recent Trends in Debt Finance
- Panelist at the advanced seminar on project finance sponsored by the International Bar Association
- Presenter, "Mortgage-Backed Securities In Canada" at Insight Canada Seminar
- Speaker at the Annual Convention of the American Bar Association regarding cross-border financings
- Speaker at a program sponsored by the Canadian Energy Research Institute on the corporate governance aspects of royalty trusts and income funds

Areas of focus

Practices

- Banking and Finance
- Capital Markets
- Corporate
- Corporate Governance
- Mergers and Acquisitions
- Securities and Corporate Finance

Industry sectors

- Aviation and Aerospace
- Communications
- Energy
- Financial Institutions
- Infrastructure and PPP
- Private Equity
- Family Office and High Net Worth
- Renewable Energy

- Biofuels
- Biomass
- Solar
- Waste to Energy
- Wind

Languages

- English