

# Charles Bardou

## Partner



Partner

Montréal

D +1 514 878 8869

charles.bardou@dentons.com

## Overview

Charles Bardou practices corporate and commercial law from Dentons' Montreal office. His practice focuses on mergers and acquisitions and on construction, infrastructure and public-private partnerships.

Charles represents clients in connection with share and asset purchase transactions, amalgamations and corporate reorganizations in a wide variety of industries, including retail, manufacturing, professional services, construction and education. He also regularly drafts, reviews and negotiates partnership and shareholders agreements, joint venture agreements, services agreement, construction contracts and other commercial agreements. Charles also advises clients on commercial leasing and licensing matters, drafting and reviewing commercial leases and applications for various licenses and permits from public authorities.

As part of his infrastructure and public procurement practice, Charles advises public authorities and private-sector entities in connection with the procurement process and project implementation.

Charles also advises foreign clients establishing or acquiring a business in Canada and guides them through the particularities of doing business in Québec.

## Experience

### Mergers and Acquisitions

- **National Retail Chain:** Advising a major national retailer in connection with acquisitions of stores in the Province of Québec.
- **Chemical Manufacturing Company:** Advising in connection with the acquisition of a division of a business competitor, involving the acquisition of assets in over 40 jurisdictions.
- **Private Management and Investment Company:** Advising in connection the acquisition of a majority interest a manufacturing and distribution company
- **Private Education Network:** Advising a large private education network in connection with various acquisitions in Canada and in other countries.

- **Manufacturing Company:** Advising in connection with the acquisition by an international manufacturer of its exclusive distributor in Canada.
- **Fin-XO Securities Inc.:** Advising a full service brokerage firm in connection with its acquisition by Industrial Alliance, Insurance and Financial Services Inc.
- **Construction Company:** Advising a large construction and infrastructure company in connection with the sale of one of its divisions.
- **BMO Capital Partners and CDPQ:** Advising in connection with its investment in Corporation de développement Nautilus Plus Inc.
- **Domtar:** Advising on sale of Lebel-sur-Quévillon assets.
- **Machinery and Equipment Dealer:** Advising one of Quebec's largest machinery and equipment dealer in connection with the acquisition of a competitor's business.
- **Solotech Inc.:** Advising in connection with various acquisitions of business competitors.
- **Cascades Inc.:** Advising on acquisition of Norcan Flexible Packaging Inc.
- **Teledyne Technologies Incorporated:** Advising on the CA\$337 million acquisition of DALSA Corporate by plan of arrangement. The Arrangement was completed following the approval of the Ontario Superior Court of Justice (Commercial List) and satisfaction of the various conditions precedent to the Arrangement.
- **Construction Contractor:** Advising a construction contractor in connection to the sale of its business.
- **Lazer Inox Inc.:** Representing in connection with acquisition by Tricor Pacific Capital Inc.

## Infrastructure and PPP

- **New Bridge for the St. Lawrence Corridor:** Advising the Government of Canada in connection with its procurement of a public-private partnership to design, build, finance, operate, maintain and rehabilitate a new 3.4km bridge across the St. Lawrence River to replace the existing Champlain Bridge and various related components. Dentons was actively involved in all phases of the implementation of the project, from the request for qualifications to the financial close (approx. CA\$4.24 billion).
- **Montreal Turcot Interchange:** Advising the Government of Québec in connection with the structuring and implementation of the request for proposals for the design and construction of the main infrastructures of the Turcot Interchange in Montreal (project value: CA\$3.1 billion).
- **Etobicoke General Hospital Redevelopment, Phase 1 Patient Tower Project:** Advising a shortlisted O&M proponent member bidding to design, build, finance and operate the new Phase 1 Patient Tower at the Etobicoke General Hospital, in Toronto, Ontario.
- **Saskatoon Civic Operations Centre:** Advising the operation and maintenance service provider of the successful proponent in connection with a public-private partnership to design, build, finance and maintain a transit facility and permanent snow storage and decontamination facility part of the Civic Operations Centre of the City of Saskatoon.
- **Barrie Transit:** Advising the designer of the successful proponent in connection a public-private partnership to design, build, finance, operate and maintain the transit facilities of the City of Barry.
- **Highway 30, Quebec:** Advising in connection with the structuring and implementation of a public-private partnership to design, build, finance, operate and maintain a 30 kilometer bypass highway, including three bridges, south of Montreal (project value: CA\$1.5 billion).

## Other Experience

- **Public Procurement:** Advising a public body in connection with the drafting and publication of numerous requests for proposals for goods and services.

- **Commercial Agreements:** Advising one of Quebec's largest machinery and equipment dealer in relation to the revision, drafting and negotiation of various commercial agreements, including services contracts, supply contracts and subcontracts in the context of public procurements.
- **Construction Contracts:** Advising a major mining company in connection with the drafting of several contract, including EPC and EPCM agreements as well as contracts for project management, engineering services, construction, consulting or procurement services, with respect to a mining project in Northern Quebec.
- **Commercial Leasing and Licensing:** Advising a retailer in connection with commercial leasing and licensing matters.

## Recognition

First recognized in 2020, Charles has been commended for his extensive knowledge and experience in the following respected publication:

- *Acritas*: Acritas Star

## In the Media

Mentioned in "Charles Bardou admitted to partnership of Dentons in Montréal", *Lexpert*, March 2016

## Insights

- "Upcoming Changes in Québec Public Procurements", November 23, 2015
- "Bill n° 1: Integrity in Public Contracts Act", Focus on Construction and Infrastructure, December 2012

## Activities and Affiliations

- Member, Québec Bar
- Member, Canadian Bar Association
- Member, Young Bar Association of Montreal

## Areas of focus

### Practices

- Business Agreements and Commercial Contracts
- Corporate
- Franchising and Distribution
- Government Contracts - US
- Joint Ventures
- Mergers and Acquisitions
- Public Procurement

## Industry sectors

- Construction
- Infrastructure and PPP
- Private Equity
- Retail
- Transport Infrastructure: Airports, Bridges, Ports, Rail, Roads

## Education

- York University, 2007, Osgoode Hall Law School, LLB Common Law
- Université de Montréal, 2006, LLB Civil Law

## Admissions and qualifications

- Québec, 2008

## Languages

- English
- French