

Clark Kassian

Partner



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Calgary

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Overview

A partner and National Practice Group Leader for Dentons' Real Estate group, Clark represents a wide range of clients on complex commercial real estate transactions across Canada, including acquisitions, dispositions, joint ventures, development and leasing. He also advises developers and lenders on real estate issues relating to infrastructure projects, including renewable energy projects.

Based in Calgary, Clark is a trusted advisor to major pension and investment funds, retailers, local developers and several of Canada's leading energy companies. His clients value him for his responsiveness and his ability to find practical solutions to the challenges of their most important transactions.

Experience

- **Dow Inc.:** Advising in connection with the sale of Dow's rail infrastructure assets and related equipment at six major North American sites (including Fort Saskatchewan and Prentiss in Alberta) to Watco Companies, LLC for US\$315 million.
- **National Bank of Canada:** Advising the bank as administrative agent and lenders in connection with the CA\$75 million project financing for the development, construction, ownership and operation of the 29.2 MW Bull Creek Wind Project in Alberta.
- **Chatters Salons:** Advising one of the largest retailers of professional hair care products and hair salon operators in Canada in respect to its acquisition by ONCAP (ONCAP is the mid-market private equity platform of Onex).
- **National Bank of Canada:** Advising the bank as administrative agent, lead arranger and lender on a CA\$31 million project financing used for the development, construction, ownership, operation and maintenance of the 15 megawatt Brooks Solar Power Plant located near Brooks, Alberta.
- **Confidential client:** Assisting with real estate acquisitions, developments, financing and dispositions for both developers and institutional investors, including major pension funds.
- **Landlord and tenants:** Advising in connection with commercial leases in office, retail and industrial

properties in Alberta.

- **International oil and gas company:** Advising with respect to foreign ownership and land use issues for a major industrial development in Alberta.
- **Confidential client:** Representing clients with respect to various commercial transactions including purchase and sale of assets.
- **Local manufacturing company:** Advising in connection with corporate governance and shareholder matters.

Recognition

First recognized in 2020, Clark has been commended for his extensive knowledge and experience in the following respected publication:

- *The Legal 500 Canada:* Real Estate
- *The Best Lawyers in Canada:* Real Estate Law

Activities and Affiliations

- Member, Law Society of Alberta
- Member, Canadian Bar Association
- Member, Calgary Bar Association

Community Involvement and Pro Bono

- Director, Compassion Canada

Areas of focus

Practices

- Corporate
- Corporate Governance
- Real Estate
- Real Estate Leasing Occupation and Operation

Education

- University of Calgary, 2011, LLB
- University of Alberta, 2007, BA

Admissions and qualifications

- Alberta, 2012

Languages

- English