

David J. Kalson

Shareholder



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Pittsburgh

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Overview

David is the National Group Leader of the Dentons Venture Technology and Emerging Growth Companies Group, concentrating his practice on providing general business and tax counsel to life science, robotics, information technology, energy and other emerging companies, venture capital funds, and institutions engaged in business and technology spin-offs and joint ventures. He also has significant experience in international transactional planning. David has been selected by his peers for inclusion in *The Best Lawyers in America*® in four separate categories: Corporate, Tax, Technology and Venture Capital Law.

Experience

Representative Transactions

- Represents numerous start-up and early stage life science, robotics, information technology, and energy companies in all phases of formation, technology transfer from universities and research institutions, financing, operations and strategic partnerships with established business leaders
- Represents major healthcare institution and retailer in acquiring, financing and spinning off start-up and later-stage companies, as well as joint ventures with domestic and international strategic partners
- Advises venture capitalists and investors in the formation and operation of venture funds and advises venture capital funds, angel and strategic investors in investments in technology and other companies
- Negotiates the sale, merger or other exit of technology and other companies to both private and publicly-traded acquirors

Teaching Experience

- Adjunct Professor, University of Pittsburgh School of Law (Enterprise Organization and Finance), 1998-2002
- Speaker at BIO Conference on technology transfer

- Co-chair of 3 Rivers Venture Fair "Boot Camp" Committee

Recognition

In the Media

- Quoted, "In Rare Robotics Gathering, Ventures Like Uber, Argo AI Reflect on Progress, Competition," *Pittsburgh Post-Gazette*, March 25, 2017
- Quoted, "PGH Companies Present at Robotics Event," *The Pitt News*, March 24, 2017

Activities and Affiliations

Presentations

- Panelist, "Starting a Business with an F-1 Visa," Presented by Swartz Center for Entrepreneurship, Carnegie Mellon University, February 2018
- Moderator, "Pittsburgh Presents Robotics," Presented by Pittsburgh Entrepreneurs Forum and Cohen & Grigsby, March 23, 2017
- Moderator, "Pittsburgh Presents Robotics - Why the World is Watching," Presented by Pittsburgh Entrepreneurs Forum and Cohen & Grigsby, March 29, 2016
- Panelist, "Fundraising and the JOBS Act: New Rules About Raising Capital for Investors and Entrepreneurs," November 2013

Areas of focus

Practices

- Venture Technology and Emerging Growth Companies
- Corporate
- Mergers and Acquisitions
- Tax
- Venture Capital

Industry sectors

- Life Sciences and Health Care
- Manufacturing
- Technology

Education

- University of Pittsburgh School of Law, 1984, JD
- University of Pittsburgh, 1979, BA, *magna cum laude*

Admissions and qualifications

- Pennsylvania