

# Deborah Rimmler

## Counsel



Counsel

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## Overview

Deborah Rimmler is a member of the Intelligence and Strategic Services practice, where she brings her general counsel operational experience to provide legal advice as well as using best-in-class technology to help clients improve their security posture across a wide range of physical and digital security areas. With twenty-five years of legal experience specializing in the fields of energy consulting, software business operations, and U.S. foreign assistance, Deborah excels at providing legal advice to support business growth including developing practical anti-corruption, business continuity, and information privacy and security programs.

Prior to joining Dentons in 2018, Deborah was general counsel of Nexant, Inc., a globally recognized energy solutions software and consulting firm that provided services to utilities, private companies and government entities worldwide. Prior to her 17 years at Nexant, Deborah began her career at the US Trade and Development Agency (USTDA), where she was an attorney-advisor and subsequently managed the Caspian Finance Center, the first joint regional development office, combining efforts of the USTDA, Overseas Private Investment Corporation (OPIC) and the Export-Import Bank of the United States (EXIM).

## Experience

As general counsel for Nexant Inc., a US-based global energy software and consulting company with foreign subsidiaries in Europe, China, Asia and the Middle East, Deborah's experience included :

- Advising on day-to-day corporate and commercial law matters, including the development and successful implementation of stakeholder engagement strategies, including with clients, boards of directors, advisors and consultants.
- Supervising the creation, implementation and management of anti-corruption, information security, business continuity, records retention, ethics, sustainability, and small and minority subcontracting policies; and coordinating the ongoing management and updating of these policies and operational procedures.
- Coordinating the legal aspects of all ongoing M&A activity, including coordinating with outside counsel and ensuring the successful integration of the newly acquired firms.
- Directing US and foreign employee-relations issues, including drafting relevant employment contracts,

including executive agreements.

- Providing advice and negotiation support with relation to software licensing and consulting agreements with commercial clients, foreign governments and US utility-funded projects, as well as supporting similar contract negotiations on behalf of the firm's foreign subsidiaries.
- Developing a web-based custom software program to create and manage prime and subcontracts and serve as an electronic filing system for legal documents and developing a proposal template tools for prime contracts
- Providing support to the USAID-sponsored Serbia Emergency Energy Efficiency Program, which involved direct technology and equipment installation in key municipalities, as well as Southeast Europe Energy Efficiency Program to assist municipalities in Bulgaria and Croatia in identifying and securing commercial financing for energy efficiency projects using innovative funding mechanisms.

As an attorney-advisor with the US Trade and Development Agency, Deborah's work included

- Opening and managing the Caspian Finance Center. Based in Ankara, Turkey, CFC was the first joint regional business development office, combining the efforts of the USTDA, the Overseas Private Investment Corporation (OPIC), and the Export-Import Bank of the United States (EXIM).
- Leading USTDA business development and program supervision from 1998 to 2000 in Turkey, the Caucasus and Central Asia, including managing a team of lawyers and financial advisors to the Turkish government in connection with the Baku-Ceyhan and Trans-Caspian gas regional pipeline project negotiations.
- Providing general legal services on a wide variety of grant-making and program issues.

## Areas of focus

### Industry sectors

- Energy
- Family Office and High Net Worth

### Issues and opportunities

- Global Smart Cities & Connected Communities Initiative and Think Tank

## Education

- Georgetown University Law Center, 1999, LL.M.
- Southwestern University School of Law, 1992, JD
- Boston College, 1987, BA, Political Science

## Admissions and qualifications

- District of Columbia
- Massachusetts

## Languages

- English