

Edward Borovikov

Belgium Managing Partner



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Overview

Edward Borovikov is Belgium Managing Partner. Edward is a Russian advocate as well as a registered foreign lawyer within the Law Society of England and Wales, and a member of the Brussels Bar (B-list). Before opening the Brussels office of Salans (Dentons) in 2010, Edward was a partner with other prominent international law firms in Brussels. Prior to that, he served as a senior trade diplomat at the Russian Mission to the European Union in Brussels.

Edward is recognised as one of the leading international trade lawyers in Europe and worldwide with substantial experience in issues of global trade and investment, cross-border commercial regulations and international trade policy. He has in-depth experience with WTO, EU and Russian/Eurasian Economic Union trade and competition laws and practice, trade policy and international trade and investment negotiations, including those on trade liberalisation and WTO accession. Edward's authoritative counsel to clients on issues of international trade, as well as competition law, reflects a valuable combination of legal skill and knowledge, broad economic understanding and well-informed diplomatic insight.

Edward represents many major exporters and advises national governments with a special focus on trade negotiations, trade defence investigations, competition aspects of trade restricting measures, trade and integration agreements, market access and various WTO issues, including disputes. With swift development of the Eurasian integration, Edward became a leading counsel to clients on trade and customs and competition law issues in that region and the interplay between commitments in the WTO and the legal order of the Eurasian Economic Union.

Recognition

- Chambers Europe and Global 2019: leading expert (Band 1) in International Trade/WTO in Belgium and Europe-wide, leading Foreign Expert in Russia in Competition/European Law and a leading Expert Based Abroad in Dispute Resolution in Russia. Edward is described by clients as "amazing" and "creative legal mind." Clients emphasize that he gives "very strategic advice" and "doesn't go into unnecessary details, but if you need him to, he knows subjects inside out and can give you deep insight. If we call him in the middle of the night, he can give exact advice and insight off the top of his head."
- The Legal 500 2019: recommended expert in Customs, Trade, WTO and Anti-dumping

- Best Lawyers 2019: leading expert in Trade Law
- Who's Who Legal 2019: recognized in "Thought Leaders: Global Elite 2019" guide
- Chambers Europe and Global 2018: leading expert in International Trade/WTO and Competition; leading expert based abroad in Corporate/M&A in Russia. Edward Borovikov is praised by clients for his "knowledge of anti-dumping and trade law practices, track history of cases and good knowledge of WTO rules." He is described by one source as a "king for Russian work."
- The Legal 500 2018: recommended expert in Customs, Trade, WTO and Anti-dumping. Edward Borovikov is "a true specialist in the trade area".
- Who is Who Legal 2018: Edward Borovikov is identified by impressed respondents this year as "a top name in the market" in Russia.
- Best lawyers 2018: leading expert in Trade Law
- Expert Guides 2018: ranked in categories "International Trade" and "Best of the Best"
- Chambers Europe and Global 2017: leading expert in International Trade/WTO and Competition
- The Legal 500 2017: recommended expert in Customs, Trade, WTO and Anti-dumping
- Who is Who Legal 2017: leading expert in Trade & Customs. Edward Borovikov stands out as "one of the strongest guys in trade" and someone who "will always fight hard for his clients".
- Best lawyers 2017: leading expert in Trade Law
- Expert Guides 2017: ranked in categories "International Trade" and "Best of the Best"

Insights

- Co-author, "The Eurasian Economic Union," *Getting the Deal Through Trade and Customs 2019*, published by Law Business Research, August, 2018
- Co-author, "Disputing and counteracting unilateral extraterritorial sanctions" published by Expert Guides, April 2018
- Co-author, "The Eurasian Economic Union," *Getting the Deal Through Trade and Customs 2018*, published by Law Business Research, August, 2017
- Co-author, "The Eurasian Economic Union," *Getting the Deal Through Trade and Customs 2017*, published by Law Business Research, August, 2016
- Co-author, "The Eurasian Economic Union," *Getting the Deal Through Trade and Customs 2015*, published by Law Business Research, August, 2014
- Co-author, "Russian harvesters in the WTO system: who benefits?," *Impulse magazine*, Two years in the WTO edition, Russian-German Chamber of Commerce, 4th edition, 2014
- Co-author, "B2B: Government Procurement in the WTO and New Economic Environment", *The Moscow Times*, December, 2014
- Co-author, "B2B: Notes on the Future Court of the Eurasian Economic Union", *The Moscow Times*, April 2014
- Co-author, "Regulation of the international trade: trends and results for Russia and the Customs Union in 2013," *Legal Insight magazine*, № 3 (29), 2014
- Co-author, "Russia's first round of WTO membership and the quest of the Eurasian Customs Union," *The*

International Who's Who of Trade & Customs Lawyers, published by Law Business Research Ltd., 2013

- Co-author, "Russian exporters may lose their preferential duties access to main world markets under Generalized System of Preferences (GSP) schemes," Dentons, August 2013
- "First substantial changes to the basic anti-dumping and anti-subsidy regulations since their inception," Dentons, May, 2013
- Co-author, "Ambitious US-EU trade agreement seeks not just to reduce tariffs, but to redefine global trade," Dentons, March, 2013
- Co-author, "Customs Union of Belarus, Kazakhstan and Russia," *Getting the Deal Through Trade and Customs 2014*, published by Law Business Research, August, 2013
- Co-author, "Customs Union of Belarus, Kazakhstan and Russia," *Getting the Deal Through Trade and Customs 2013*, published by Law Business Research, September, 2012
- Co-author, "WTO Law in the legislation of Russia and the Eurasian Economic Community," *Corporate Lawyer Journal*, June, 2012
- Co-author, "Prospects of Russia WTO membership and new opportunities for business," *Legal Insight magazine*, May, 2012
- Country Overview Russia, *The Handbook of Trade Enforcement 2012*, published by Global Competition Review, May, 2012
- Co-author, Arbitration in CIS countries: Current Issues, chapter "The WTO Dispute Settlement System and the CIS Countries", published by *Maklu & Association for International Arbitration (ed.)* 2012
- Co-author, "Russia and WTO breakthrough: challenges and opportunities for British-Russian trade and investment," published by RBCC Bulletin, March, 2012
- Co-author, "Russia's accession to the WTO implies far-reaching changes," published by *The Moscow Times*, February, 2012
- Co-author, "A need for "down to earth" policies on export restrictions," *The International Who's Who of Trade & Customs Lawyers*, published by Law Business Research Ltd., 2011
- Co-author, "Fair trade requires fair remedies," published by the *Expert Guides, The Legal Media Group Guides to the World's Leading Lawyers, 2010*

Activities and Affiliations

Memberships

- Member of the Moscow Bar
- Member of the Brussels Bar (B-list)
- Registered Foreign Lawyer within the Law Society of England and Wales

Prior and Present Employment

- Managing Partner – Dentons (formerly Salans), Brussels (2010 to date)
- Partner – Mayer Brown, Brussels (2006 - 2010)
- Partner – Hammonds, Brussels (2000 - 2006)
- First Secretary to the Russian Mission to the EU (1994 - 2000)

Areas of focus

Practices

- Competition and Antitrust
- Litigation and Dispute Resolution
- Public International Law
- Public Law
- Public Policy and Regulation
- Trade, WTO and Customs

Industry sectors

- Automotive
- Energy
- Luxury, Fashion and Beauty

Issues and opportunities

- Iran Sanctions

Education

- Academic University of Law, Institute of State and Law of the Russian Academy of Sciences, 2001, Qualified Lawyer
- Moscow State University, 1991, Economist, Professor of Political Economy

Admissions and qualifications

- Brussels Bar (B-list), 2009
- Moscow Bar, 2003
- Registered Foreign Lawyer within the Law Society, England and Wales, 2005

Languages

- English
- French
- Italian
- Russian