Edward V. Marshall

Global Head of Family Office and High Net Worth

Global Head of Family Office and High Net Worth

New York
D +1 212 768 6825

edward.marshall@dentons.com

Overview

Edward V. Marshall is the Global Head of the Dentons Family Office and High Net Worth (DFO) sector. Edward is a family office insider and a renowned family office researcher, advisor, and author. He is widely-regarded as one of the preeminent thought leaders in the family office space, distinguished by his service to families around the world. Edwards leads the DFO sector globally for the firm.

The DFO sector is a global cross-practice group that services the firm's clients who are family offices or high net worth individuals. The team works closely with families considering a family office, families with an existing family office, and advisers to family offices and high net worth (HNW) individuals. The group curates a program of insights, advice, and access to advise the firm's clients and relationships across the globe.

Prior to joining Dentons, Edward was a managing director at Boston Private, helping lead the firm's family office practice and was responsible for leading business development and account management of ultra high net worth (UHNW) and family office relationships for the firm. Prior to Boston Private, Edward was a director in the Global Family Office group at Citi Private Bank where he led business development and program management for the North American team. Prior to joining Citi Private Bank, Edward was a member of the UHNW and Family Office practice at Credit Suisse and managed client relationships as a relationship manager. He joined Credit Suisse from Booz Allen Hamilton where he was an engagement manager in their Organization and Strategy practice. Edward began his career in the public sector working for the federal government in the United States and abroad.

Edward is also a core member and senior advisor to the UHNW Institute, a think tank organization organized to support family offices and UHNW individuals by promoting best practices, professional development, and positive change in the wealth management industry and family wealth field.

Edward is a member of the board of directors for Americas Warrior Partnership (AWP), a non-profit based in Georgia that acts as a force multiplier for veteran service organizations across the US, supports corporations to serve and retain veterans, and conducts groundbreaking research on the factors and potential causes behind veteran suicide. Prior to AWP, Edward was a board member and treasurer at Nonprofit Enterprise at Work (NEW), a non-profit capacity building center serving South East Michigan that improves the impact and performance of fellow nonprofits by working alongside leaders to create high-quality strategic solutions that advance their missions in their communities.

Edward earned his MBA from New York University's Leonard N. Stern School of Business and a BS in human biology from Michigan State University. He is also a guest lecturer on family office and wealth management at New York University's Stern School of Business.

Recognition

In the Media

- Profiled in, "Edward V. Marshall, Global Head of Family Office at Dentons," *Reputation Communications,* April 13, 2021
- Profiled in, "Family Offices Aren't Totally Unique; Can Harness "Best Practices" - White Paper," *Family Wealth Report*, February 3, 2021
- Interviewed in, "Citybiz Interview with Edward Marshall, Global Head of Dentons Family Office and High Net Worth," *News Break*, January 2021
- Profiled in, "Building Data, Best-Practice Ideas At Dentons' New Family Office Group," *Family Wealth Report*, January 8, 2021

Insights

- Author, "Surveying the risk and threat landscape to family offices," Dentons Insights, April 8, 2021
- Host, "Episode 6: Philanthropy and Family Offices: How to get started and succeed with your family's charitable activities," Dentons Podcasts, March 28,
- Host, "Episode 5: New Zealand: Residency by investment programs and family office trends," Dentons Podcasts, March 15, 2021
- Host, "Episode 4: 100-Year Family Enterprises: A discussion on how families can achieve longevity and leverage their family offices to support these efforts," Dentons Podcasts, March 9, 2021
- Host, "Episode 3: A discussion of the Economics of Mutuality, a new business model innovation, and its application to businesses and family offices," Dentons Podcasts, March 1, 2021
- Host, "Episode 2: How families and fiduciaries can minimize litigation risks," Dentons Podcasts, February 15, 2021
- Host, "Episode 1: Combating threats in the family office domain," Dentons Podcasts, February 1, 2021
- Author, "Using the 'Anna Karenina principle' to better understand and operate family offices ," Dentons Insights, February 1, 2021
- Author, "Surveying the Risk and Threat Landscape to Family Offices," Dentons Insights, October 29, 2021

Books

- Co-author, "The Family Office: A Comprehensive Guide for Advisers, Practitioners, and Students," *Columbia University Press,* August 2021 (Family offices, please click here for a free copy of the book)

Activities and Affiliations

Memberships

- Advisory Board Member, The UHNW Institute

- Board Member, Americas Warrior Partnership (AWP)
- Member, Global Editorial Board of *Family Wealth Report*

Areas of focus

Practices

- Corporate
- Privacy and Cybersecurity
- Banking
- Venture Technology and Emerging Growth Companies
- US National Security
- Trusts, Estates and Wealth Preservation
- Real Estate

Industry sectors

- Family Office and High Net Worth
- Financial Institutions
- Defense and Space
- Government
- Private Equity
- Professional Services
- Life Sciences

Education

- Michigan State University, BS, Human Biology
- New York University, Stern School of Business, MBA