

# Federico Sutti

## Italy Managing Partner



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## Overview

Federico Sutti is Italy Managing Partner.

Federico has extensive experience in M&A transactions, particularly in the Real Estate sector, advising Italian and international clients on the acquisition of assets and portfolios, as well as relevant, complex developments. These include, in particular, some of the most prominent development transactions in the residential/office/retail as well as in the logistic sectors. In addition, he has carried out various brownfield transactions advising international investors operating in the hotel and/or office sectors. Moreover, Federico advised the lenders in the context of the most relevant development projects in Italy.

His experience extends to the PFI/PPP sectors, pioneering the use of project finance techniques in the Italian and international infrastructure markets, with specific reference to the healthcare sector.

During the last several years he has assisted leading banks, Italian companies and multinationals in various restructuring and refinancing matters.

Federico helped launch the Firm's Italian offices, leading an experienced and driven team working across many areas of business law.

## Recognition

- In 2020, he has been recognized among the top 50 lawyers in Italy by *Legalcommunity*.
- Federico is ranked by *Chambers Europe*, *The Legal 500*, *Who's Who Legal*, *Best Lawyers*.
- In 2019, for the fourth year in a row, he has been recognized among the top 50 lawyers in Italy by *Legalcommunity*.
- In 2016 Federico has been ranked 1st among the 40 most influential business lawyers under 50 by *Top Legal*.

## Honors and Awards

- "#1 Real Estate lawyer", *Class Editori Legal Awards 2021*
- "Lawyer of the year - Real Estate transaction", *Requadro Tax & Legal Focus 2020*
- "Lawyer of the year - Real Estate", *Toplegal Industry Awards 2020*
- Awarded "Real Estate Lawyer of the Year" at the *Legalcommunity Corporate Awards 2018*, for the second time after gaining the same recognition at the *Legalcommunity Corporate M&A Awards 2017*.
- Awarded "Lawyer of the Year for Real Estate Finance" at the *Legalcommunity Finance Awards 2018*
- Recognized as "Excellence in Real Estate" during the *RE Italy Winter Forum 2018* by *Monitorimmobiliare*.
- Awarded "Italy's Managing Partner of the Year" at the *Top Legal Awards 2016* for the third time after gaining the same recognition in 2010 and in 2012.

## In the Media

- "Dentons Hires 21 Lawyers in Italy", *Bloomberg BNA Big Law Business*, October 5, 2015
- "Ecco i piani di Dentons per l'Italia "Puntiamo su M&A, tax e banking" , *Affari & Finanza*, March 7, 2016
- "Sutti e la "terza via" di Dentons " , *MAG by Legalcommunity*, February 8, 2016
- "Studi legali, legame sempre più stretto Italia-Cina", *Affari & Finanza*, October 24, 2016
- "Facciamo i conti con Dentons", *MAG by Legalcommunity*, March 27, 2017
- "Chi è Federico Sutti, l'avvocato "nazareno" , *Il Foglio*, May 11, 2017

## Areas of focus

### Practices

- Real Estate
- Real Estate Finance

### Industry sectors

- Infrastructure and PPP

### Region

- Milan
- Rome

## Education

- University of Milan, Law Degree

## Admissions and qualifications

- Admitted to the bar, Milan, 1993

# Languages

- English
- German
- Italian