

Overview

In Canada, companies operating in the defense and security sector encounter a broad spectrum of federal government regulation and requirements. The sector is overseen and managed by a diverse group of federal departments with overlapping jurisdictions, as well as related agencies and Crown corporations.

In this intricate business environment, Dentons provides you with unparalleled legal, strategic planning and management advice. Our Canadian corporate and commercial, regulatory, technology and intellectual property lawyers collaborate with partners and professionals worldwide to provide focused advice and exceptional client service. Whether you are a national or multinational corporation, trust Dentons to help you fulfill Canada's sea, land, air and security requirements.

Key service areas include:

- Major national defense sea, land and air procurements
- In service support (ISS) agreements for major procurements
- Industrial Technology Benefits (ITB) requirements
- Structuring delivery plans
- Advising on value proposition (High Value Work to Canada) requirements under new ITB Policy Negotiation on behalf of prime contractors and subcontractors (all tiers)
- Bids and proposals support on defense and security requirements
- Legal and political risk assessment and mitigation on major procurements
- Interface with federal and provincial government departments and agencies
- Interpretation of export controls and controlled goods regulations, lobbying, access to information, standard acquisition clauses and conditions
- Marketing, license and technology transfer agreements
- Structuring international joint ventures, risk sharing and consortia agreements
- General corporate and commercial matters, including tax structuring and the establishment of Canadian subsidiaries for offshore suppliers
- Dispute resolution, including litigation, arbitration and alternative dispute resolution

Your Key Contacts

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