

Overview

Yours is a complex industry, encompassing a wide variety of interested parties working across a multitude of industry disciplines. As you encounter the opportunities and challenges of new technologies and the volatility of the international marketplace, you need a partner you can trust.

Work with Dentons for agile, responsive advice grounded in exceptional industry experience. Work with lawyers who have, in many cases, worked in-house for major energy companies. Rely on our extensive experience with all aspects of the liquefied natural gas (LNG) supply chain, from upstream integration and feedgas arrangements (including those from unconventional sources), through liquefaction projects, shipping, LNG marketing and re-gas arrangements. We see LNG in context—from our knowledge of petroleum regimes and arrangements upstream, to gas markets, pricing and regulation downstream.

Turn to our lawyers for advice on LNG off-take and sales agreements (long- and mid-term, and seasonal workers) and terminal access agreements. And naturally, you'll also find advice to cover all aspects of LNG shipping arrangements.

Our clients enjoy a level of experienced representation strengthened by more than 60 years of working in the oil and gas industry on projects and regulatory matters around the world. Look to Dentons for innovative business and legal solutions across the LNG industry, including:

- Gas sales agreements (conventional and unconventional)
- Pipeline projects
- Liquefaction projects
- LNG sale and purchase/tolling
- Re-gasification terminal projects
- Floating liquefaction and re-gas
- LNG shipping
- Project financing
- Price reviews and arbitrations

Representative Experience

- **Natural Gas Company of Cyprus (DEFA):** Advising in connection with the development of a liquefied natural gas (LNG) import terminal. This was DEFA's first exposure to LNG markets and our extensive experience in "first" importation projects was of considerable assistance to DEFA and the Electricity Authority of Cyprus (EAC). We supported DEFA throughout the LNG supplier selection process and negotiation of the terms for the LNG sale and purchase agreement. We also assisted DEFA and EAC in the evaluation of the terms and LNG prices available to DEFA from the shortlisted suppliers. Our work also involved advising on the terminal access arrangements and the gas sales agreement between DEFA and the EAC. We continue to assist DEFA drawing on our extensive

experience in relation to gas sales and gas delivery technologies.

- **Turkey's first liquefied petroleum-gas distributor:** Advising on the negotiation and signing of the Asset Purchase Agreement related to Ipragaz's acquisition of the cylinder and bulk LPG businesses of Shell Gas in Turkey. With this acquisition, the client becomes the second biggest company in LPG sales in Turkey, following Aygaz.