

## Overview

From international trading blocs, through national, regional and municipal administrative bodies, the role of government as policy maker, regulator and market participant has never been greater across the globe. Public and private sectors both need to understand how and why government decisions are made and anticipate the effects of decisions on other parties.

You need a partner with these valuable skills, experts that get the ins and outs of political decision-making around the globe. You need people who understand the needs of central and local governments, as well as regulatory bodies, public sector agencies and not-for-profit organizations. You need Dentons.

Our lawyers and other professionals know how government works. We have served in a variety of governmental roles, as elected representatives, temporary transfers to government departments and staff members working to influence government. We provide insight into public sector management, policy and political trends, and strategic planning and implementation to meet your business goals. You can leverage our experience in representing clients through the global financial crisis, advising on large-scale projects and public private partnerships (P3/PPP/PF2), and drafting landmark legislation. Dentons will help you get business done—across the political spectrum and around the world.

Whether you're a government department or you're partnering with a governmental body entering a market or navigating reform, Dentons can provide counsel and advice to advance your goals, understand regulatory regimes, and meet the ever-changing landscape of the future.

Areas of focus include:

- Economic Development
- Educational Institutions
- Government Agencies
- Government Contractors and Grantees
- Government Corporations
- Government Sponsored Development Zones and Participants
- Military Bases and Communities
- Multinational Agencies and Institutions
- National Governments
- Non-Governmental Organizations (NGOs)
- Nonprofit Entities
- Sovereign and Public Funds
- State, Regional, Provincial, Municipal and Local Government Bodies
- Transport Authorities

## Representative Experience

- **Canadian Wheat Board:** Advising on the unique restructuring of the employee pension and benefit plans in the context of fundamental changes.
- **Central Government Department:** Advising in connection with threatened union strike action and, in particular,

considering whether the union's political agenda meant that they failed to demonstrate that the action was in furtherance of a trade dispute, and so qualified for statutory protection.

- **Major clean energy generating companies:** Representing as respondent intervenors in defense of the Environmental Protection Agency's Cross-State Air Pollution Rule in the DC Circuit, including through a successful merits briefing in the Supreme Court where the rule was upheld. The matter is now back on remand in the DC Circuit. This high-profile case involves one of the Obama administration's most complex and significant regulations to date addressing air emissions from power plants.
- **A major investor:** Advising on the nature and specific framework to one of the investors with respect to the establishment of a chemical industrial park in Azerbaijan.
- **Surrey City Centre:** Advising in a case where the taxpayer, Surrey City Centre (a subsidiary of ICBC and one of BC's largest Crown corporations), was assessed for failing to pay C\$3 million in government sales tax (GST) on a C\$41 million damage settlement. The court allowed the taxpayer's appeal and held that the payment was not subject to GST because the payment was made by the Provincial Crown, which is exempt from GST.
- **US and international companies in the aerospace sector:** Providing comprehensive export controls counsel to US and international aerospace companies. We represent clients before the US Department of Commerce's Bureau of Industry and Security, the US State Department's Directorate of Defense Trade Controls, and the US Census Bureau on the full range of export controls issues that are often critical to the commercial viability of our clients' businesses. We help clients identify, investigate, and address situations in which a voluntary disclosure may be appropriate, as well as circumstances where government authorities, other regulators, or the media present allegations of impropriety. Our full-service practice encompasses advice and counsel on product classification, licensure, and compliance, including development and implementation of policies, procedures, internal controls, and transactional safeguards.
- **US manufacturer:** Assisting with US Consumer Product Safety Commission (CPSC) compliance, notification and product defect and hazard analysis. The representation included negotiation and filings with the CPSC, Underwriters Laboratory and Health Canada. We also provided counsel on a vast array of engineering failure analyses and corrective action testing to support the preparation and implementation of a CPSC approved recall and corrective action plan. We worked the manufacturer to create effective consumer notification and messaging documents, including direct mail pieces, recall notification posters and consumer level recall website messaging to ensure compliance with CPSC notification requirements.