

Health Care Transactions (United States)

Overview

Dentons' Health Care practice group approaches mergers, acquisitions and other strategic transactions in the health care industry with a unique combination of business focus and a thorough understanding of the complex regulatory and economic environment in which health care organizations operate. We represent all segments of the health care industry including acute and post-acute care providers, device companies, pharmacies, pharmaceutical manufacturers and distributors and physician practices. In addition, we regularly counsel investment banks, lenders and other finance companies, venture capital and private equity funds and strategic investors in their investment activities within the health care industry. Our lawyers are not corporate lawyers who occasionally work in the health care industry, nor are they regulatory lawyers who occasionally handle transactions. Rather, our lawyers are seasoned and experienced professionals who spend the vast majority of their time advising clients on the strategic, business and regulatory aspects of transactions across the health care industry. This unique combination of skill sets allows our lawyers to provide highly efficient and effective services to players across the industry. Together with the Firm's Competition and Antitrust, Tax, and other practice groups — the Health Care practice group advises a wide array of health care industry participants on strategic transactions. For example:

- The Firm handles mergers, divestitures, stock and asset acquisitions, affiliations, joint operating agreements and joint ventures on behalf of a wide variety of both privately held and publicly traded health care organizations.
- Dentons lawyers represent not-for-profit health care providers in connection with acquisitions, divestitures, membership transfers, joint ventures and other sophisticated transactions.
- The Firm advises health care industry participants on both the transactional issues arising from their transactional activity but also the regulatory implications of such transactions, including licensure, reimbursement, federal and state regulation and tax matters.
- Our lawyer have been actively involved in the development of cutting edge health care delivery models including accountable care organizations, medical homes, capitated service providers and service line management arrangements.

Firm lawyers provide not only legal advice but also work with health care participants to come up with creative and practical business advice in connection with corporate development and strategic alternatives for the health care industry.