

## Overview

You and your company are part of a fast-growing trend. As with most innovations, you face significant, complex legal issues regarding remote patient visits, electronic medical records, electronic transmission of health information, data protection and image security.

Opportunity abounds through the FCC's Rural Healthcare Connect Fund support, a number of Health and Human Services Department grants, Department of Agriculture grants, and even private foundation support, all designed to help you expand the speed and capacity of your network to achieve robust live remote patient visits, clear, effective transmission of large files, including MRIs, and other images, and, of course, the effective electronic transmission of health information.

The regulations and licensing and credentialing requirements vary by state, region and country. When you provide telemedicine services via the Internet, navigation of the regulatory landscape can be daunting.

CMS and private insurance reimbursement can be challenging, particularly across state lines.

Let Dentons be your guide. Our lawyers have significant experience with clients involved in telemedicine. Our Life Sciences team and our Communications team work with a wide variety of network developers, telemedicine vendors, customers and telemedicine companies to design and implement compliant, interactive telemedicine and e-health systems. We use what we have learned to find competitive, effective legal solutions.

We are just the medicine you need.

## Representative Experience

- **Brainlab Inc.:** Representing an international developer of software driven medical technology in its US-centered activities, including sales and operations, mergers and acquisitions and strategic investments. We also provide fraud and abuse counseling on related issues.
- **Physicians and physician groups:** Regularly counseling numerous physicians and physician groups regarding a vast array of regulatory matters, including Medicare and Medicaid reimbursement issues, medical staff activities and hospital bylaws. Our litigation teams counsel medical professionals on malpractice insurance issues, peer review activities, immunity and National Practitioner Data Bank issues, HIPAA privacy and security compliance and disciplinary activities. Our healthcare practice advises physicians and physician groups with respect to the fraud and abuse implications of various business arrangements, particularly relating to federal and state anti-kickback, physician self-referral, fee-splitting and related laws and regulations.

## Your Key Contacts

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