

Overview

The biotechnology industry is characterized by high risk and high reward. Fraught with instability and uncertainty, biotechnology reflects the often-unpredictable nature of the underlying science.

Capital market investors, excited by the possibilities of blockbuster biotechnology products, remain increasingly skeptical of the daunting development, regulatory, insurance and financing risks. Intellectual property protection of biotechnology faces historic, new limitations and difficulties. The regulatory burden is forever increasing, and reimbursement has become a dominant consideration for drug development investors.

You need experienced lawyers who are committed to guiding you through a wide range of legal matters. Dentons eases the pressures you face; our multidisciplinary team of lawyers are scientifically savvy and driven to deliver innovative solutions. Many of our lawyers have advanced degrees in biotechnology-related disciplines. Others have relevant financial skills or knowledge of intellectual property matters. All of us bring skills and experience to work with you to determine your needs and meet them. By identifying and solving your biotechnology legal issues, we improve your focus on areas that attracted you to the sector—whether discovery, research, product development, business development or commercialization. Look to Dentons for innovative business and legal solutions across the biotechnology sector, including:

- Clinical trial management
- Collaboration agreements
- Corporate governance
- Grants and legislative strategies
- Incubation/Acceleration services
- Intellectual property assessment, acquisition, management and litigation
- IPOs/capital markets
- Patent and IT licensing and partnering
- Research and development agreements
- Reimbursement
- Strategic Advisory/Mergers & acquisitions
- Tax credit issues on research and development
- Venture capital

Our service can expand worldwide or contract to a local level, as required, from the laboratory and startup, to corporate governance, initial public offerings and beyond. That's our commitment to you.

Representative Experience

- **ADMA Biologics, Inc.:** Representing this biotechnology company which focuses on the development and commercialization of human plasma and plasma-derived therapeutics, in connection with its reverse merger with R&R Acquisition VI, Inc., and corresponding US\$17.5 million private placement offering to institutional investors.
- **AyoxxA Biosystems GmbH:** Advising this German biotech company regarding the in-licensing of diagnostic technology from the National University of Singapore, including negotiating the royalty structure and all other terms and conditions of the in-licensing transaction.
- **AyoxxA Living Health Technologies Pte. Ltd.:** Advising on a research and collaboration agreement with the National University of Singapore with a view to promoting future opportunities for collaboration with the university.
- **Bioton S.A.:** Representing a leading Polish life sciences company in an international patent dispute with a foreign competitor. We were litigating and simultaneously advising on formulating the relevant communication strategy for the market. Legal measures taken by the adversary created a threat to both distribution and sale of the client's core product and were accompanied by a negative public relations campaign against it. By an immediate and top-quality reaction to the injunction granted by the court and consecutive 100% successful appeal, we have protected the company from irreparable damages in a very complex matter as it relates to patent infringement issues, misuse of rights, medical devices law and reimbursement issues.
- **WindTree Therapeutics:** Representing this biotechnology company, which develops therapies for respiratory diseases, in connection with the completion of underwritten public offerings of common stock and warrants totaling US\$46 million, a US\$15 million at-the-market equity sales program and a US\$35 million committed equity financing facility, as well as with a US\$200 million shelf registration.
- **Monsanto Company:** Serving as outside patent counsel to the global agricultural biotechnology company, processing a substantial portion of their patents and managing patent portfolios worldwide.
- **PharmAthene (AMEX: PIP):** Representing this biodefense company, which develops medical products, in connection with its underwritten public offering of US\$17.3 million in common stock and four registered direct offerings totaling US\$17.5 million in common stock and warrants, as well as with a US\$100 million shelf registration, a US\$50 million shelf registration and two resale shelf registrations totaling US\$23.8 million.

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