

Overview

The medical device industry is at the forefront of technological innovation and ideas. Protecting your ideas and navigating the financial and expanding regulatory landscape is at the heart of the medical device sector. Dentons works closely with you to develop agile strategies and solutions and remain at the forefront of development. Our industry-savvy legal minds provide cutting-edge advice on intellectual property, regulatory and finance strategies.

Our lawyers partner with you to prosecute, protect and enforce your intellectual property and navigate capital markets, leaving you well placed to choose the correct financing and regulatory pathway to grow your products from the drawing board to the physician's office.

Benefit from our expertise in all areas of the medical device field, including: cardiovascular, orthopedics, neurology, respiratory, wound care, electronics, medical equipment and supplies, implantable and minimally invasive devices, patient monitoring, ophthalmologic devices, ear, nose and throat and diagnostics. Look to our lawyers for innovative business and legal solutions regarding:

Intellectual Property

- Assessment and strategy
- IP litigation and dispute resolution
- IP licensing and distribution arrangements
- Patent prosecution
- Technology transfer arrangements

Compliance and Regulation

- Clinical research and clinical trials
- Coverage and reimbursement
- Fraud and abuse and corporate compliance
- Government relations and public policy
- Grants and legislative strategies

Corporate and Finance

- IPOs/capital markets
- Mergers & acquisitions
- Joint ventures and strategic alliances
- Venture capital and finance

Finding the right path through today's business and regulatory environment is easier with Dentons at your side.

Representative Experience

- **Circulite, Inc.:** A cardiovascular device company that has developed minimally-invasive micro-pumps for long term partial circulatory support (PCS), in connection with its \$33 million Series C Preferred Stock financing with Forbion Capital Partners, Oxford Bioscience Partners and Foundation Medical Partners; and its \$30 million Series D Financing with Forbion Capital Partners and MacAndrews & Forbes.
- **EQT Expansion Capital II / Roeser Group:** Advising on the legal and tax aspects of the MBO and financing of Roeser Group and Roeser Group itself in the subsequent structuring and financing of two add-on acquisitions. Roeser Group is a leading provider of medical supplies and services for hospitals, with a product portfolio that covers products, processes, and services for 750 hospitals across Germany. The add-on acquisitions involved EHS Medizintechnik GmbH in Leinenfelden-Echterdingen and the entire operating business of Klingenfuss GmbH in Freiburg.
- **Fastenetix, LLC:** A developer of medical devices used in orthopaedic procedures, including spinal fusion and arthroplasty devices, in connection with a patent infringement and breach of contract litigation and successful nine figure settlement against one of the world's largest medical device manufacturers, involving products representing annual sales in the multiple hundreds of millions of dollars.
- **Fortune 100 pharmaceutical and device manufacturer:** Providing day-to-day fraud and abuse counseling in connection with its ownership of, and compensation arrangements with, providers, suppliers, practitioners, physicians and patients.
- **Fresenius:** Representing a German medical equipment manufacturer, in its US\$3.5 billion acquisition of Renal Care Group, a US dialysis services company. In the course of the deal, we worked with Fresenius on a series of related divestitures to address antitrust concerns.
- **SpineCore, Inc.:** A medical device company in the spine arthroplasty market in connection with its formation, angel financing, Series A Preferred Stock financing with Warburg Pincus and The Vertical Group, and its ultimate sale to Stryker Corporation (NYSE: SYK), a leader in the worldwide orthopedic market and one of the world's largest medical device companies, for up to \$380 million.
- **Stryker Corporation:** Advising the world leader in orthopedic medical technology on the \$162 million acquisition of 100 percent of the share capital and voting rights of privately-held Memometal Technologies S.A., a leading international designer and manufacturer of surgical implants for orthopedic extremities. The acquisition of Memometal provided Stryker with the platform to further establish the company as a key player in the rapidly growing foot and hand segment of the extremities market and created a strong presence in the podiatric surgery market.