

## Overview

## Corporate and Transactional Services

With offices located in the heart of bourbon country, Dentons provides a full range of legal services to companies engaged in the manufacture, sale and distribution of alcoholic beverages. We advise clients on a wide variety of issues facing the industry, including handling the complex relationships among federal, state and local regulatory agencies. Our lawyers are also knowledgeable on federal and state tax planning strategies applicable to the beverage alcohol industry.

On a regular basis, we assist clients in drafting agreements with their suppliers, distributors, consultants and advisors to facilitate their daily business operations. We also provide advice and assistance relating to intellectual property, health care, environmental and other issues faced by companies operating in this industry.

## Litigation Services

Drawing upon the experience of our firm's litigation practice, our lawyers manage and coordinate litigation claims filed across the nation against clients in the industry. As a result, we have a deep knowledge of litigation issues facing the industry, and have developed substantial resources and creative strategies for responding to litigation claims. We also provide assistance in monitoring proposed legislation of interest to the industry.

## Representative Experience

- **Confidential client:** Assisting a foreign-owned alcoholic beverage company in the acquisition of a major brand from an international liquor producer.
- **Confidential client:** Assisting a major retailer in an acquisition of another chain out of state.
- **Confidential client:** Facilitating a joint venture with a distributor of Ready To Drink products on behalf of a regional distributor of alcoholic beverages.
- **Confidential client:** Assisting an online business with consumer sales and delivery regulations in various states.
- **Confidential client:** Assisting a large, international alcoholic beverage producer with the vast majority of its construction, permitting, environmental, property acquisition and sale, and regulatory matters.
- **Confidential client:** Assisting an international beverage distributor in connection with regular audits of its government-mandated environmental programs.
- **Confidential clients:** Representing a number of clients in the distilled spirits industry in a range of cases, including product liability lawsuits, advertising and marketing claims.
- **Confidential clients:** Representing the stadium authority regarding alcohol sales during the Super Bowl.