

Overview

Today's private equity investors face an intensely competitive landscape. You must rely on increasingly innovative financing solutions to carry out transactions. But political and financial turmoil can cause financing, regulatory or political hurdles that challenge the completion of deals.

Tackle your toughest challenges with Dentons' lawyers by your side. Achieve your financial objectives while adapting to a tougher economic and regulatory regime.

Whether you are a buyout fund, venture capitalist, entrepreneur, angel or institutional investor, you require fast, reliable access to multidisciplinary advisors to guide you through the legal and structural issues of a transaction. Through an integrated global delivery of our legal and tax services, we anticipate and respond to your needs wherever and whenever you need us.

Reap valuable insight. With our strategic focus in an array of industry sectors, we understand the trends, challenges and players—delivering key intelligence to guide your decisions. Whether you seek or invest private capital or want to establish a fund, lawyers from the global offices of Dentons create solutions to fulfill your goals.

Areas of focus include:

- Consolidation Strategies
- Corporate Governance
- Corporate Spin-Outs
- Cross-Border Transactions
- Fund Formation and Compliance
- Infrastructure and PPP
- Leveraged Buy Outs and Management Buy Outs
- Management Equity Packages
- Mergers and Acquisitions
- Out-of-Court Restructurings and Work-outs
- Venture Capital

Representative Experience

- **Advent International:** Advising on the acquisition of a 30% interest in LifeMiles BV, an independent subsidiary of Avianca Holdings, S.A. and one of the largest and fastest-growing loyalty coalition programs in Latin America.
- **African Infrastructure Investment Managers (AIIM):** Advising on its investment in IHS Holdings Limited, Africa's leading mobile infrastructure company and the largest owner of mobile telecoms towers across the continent.
- **Blackstone:** Advising on its €1 billion acquisition of the Acetow business from Solvay.
- **Blackstone:** Advising Blackstone and its portfolio Schenck Process Group of companies with respect to the acquisition of the Raymond Bartlett Snow business comprised of the stock of Arvos Raymond Bartlett Snow Holding, LLC, the stock of Arvos Brazil Equipamentons Ltda., and the assets of Arvos Energy Indi Private Limited from the ARVOS Group, a portfolio of the Triton Private Equity Group.
- **Bridgepoint:** Advising on the acquisition of Turkish branded dried fruit and snacks producer Peyman.
- **Bridgepoint:** Advising on the acquisition of Dr. Gerard, a producer of branded and private label biscuits in Poland,

from Groupe Poult of France, for an undisclosed amount.

- **IK Investment Partners:** Advising on the sale of part of the Agros Nova Group, a manufacturer of branded fruit and vegetable products, to Maspex, the leading food and beverage group in Central and Eastern Europe.
- **Indorama Group:** Advising on its co-investment in the establishment of Petrobras Oil & Gas BV, a US\$3 billion joint venture for oil and gas exploration and production in Africa, alongside funds managed by Helios, Banco BTG Pactual and Petrobras for which Dentons won "Adviser of the Year", at the Private Equity Africa Awards.
- **KKR:** Advising KKR-backed Calsonic Kansei on its acquisition of Magneti Marelli S.p.A., the automotive components business of Fiat Chrysler Automobiles N.V.
- **KKR:** Advising on the €6.825 billion acquisition of the Unilever Spreads business. This deal has been awarded 'Deal of the Year' at the 2018 The Deal Awards Europe.
- **KSL Capital Partners:** Advising the US private equity firm on the acquisition of the entire business and assets of the Malmaison and Hotel Du Vin portfolio from MWB Hotel Holdings (which went into liquidation) and RBSM.
- **LBO France:** Advising on the acquisition of two French companies, SENI and La Providence, which specialize in industrial cleaning and security.
- **PineBridge Investments:** Advising in connection with the €180 million investment by Advent International, PineBridge and other investors in Integer.pl S.A., a Polish operator of a network of automated parcel machines and courier services.
- **Summit Partners:** Advising on the equity investment in a molecular biology company headquartered in Canada with operations in Eastern Europe. This was Summit Partner's first investment in Canada.
- **Spire Capital:** Representing portfolio company Velocity Technology Solutions, a leading cloud-based application hosting company, in a merger with a subsidiary of Silver Lake Sumeru Fund, LP in a transaction valued at US\$220 million.

Your Key Contacts

Global



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