

Overview

We are surrounded by electronic devices. Computers and networks are used almost everywhere. Before any device can be manufactured, distributed and serviced, a number of legal, tax and customs matters must first be resolved. Dentons can help you address these challenges to let you get on with your business.

Take advantage of our experience and expertise dealing with businesses in the manufacture and sale of networking and computer hardware, personal computers, electronic components and semiconductors. We can support your large-scale projects to build IT production facilities, distribute and service hardware, finance the creation of integrated information systems, and import and export IT equipment and components, including encryption components. We provide support for international projects for the transfer of microelectronic technology, patent hardware and its components around the world, and protect know-how.

Our expertise also covers preparation and legal support of complex IT contracts and license agreements, as well as issues regarding the quality of IT systems and computers and liability for improper functioning. Look to Dentons for services connected with anti-monopoly regulation of the circulation of IT equipment, national and regional customs regulations, and tax incentives in the sphere of new information technology development.

Representative Experience

- **Afinum Management GmbH:** Advising on their investment in the British Overclockers Group. Afinum acquired Overclockers on behalf of its subsidiary Caseking Group, a leading German wholesaler and reseller of specialist PC components, accessories, and devices. With the acquisition of Overclockers Group, Caseking takes over a major British supplier with distribution structures across Europe. Our experienced private equity team in Frankfurt and London provided full-service advice to Afinum and Caseking on all legal, tax and structural aspects of the transaction.
- **Danish Polish Telecommunication Group I/S (DPTG):** Representing as co-counsel in proceedings for recognition and enforcement of a foreign arbitral award in Poland. DPTG reached a settlement with TPSA and received payment of €550 million to end 10 years of arbitration. The dispute arose in 2001 with respect to a contract concluded in 1991 by TPSA's legal predecessor, the then state-owned enterprise Poczta Polska Telegraf i Telefon, with DPTG (currently 75 percent owned by GN Nord and 25 percent by TDC), over the interpretation of a contract for the sale and installation by DPTG of a fiber-optic system known as North-South Link (NSL). In a contract the parties agreed on the basis for sharing the revenues generated by the NSL between 1994 and 2009. However, in 2001 DPTG initiated an UNCITRAL arbitration proceeding against TPSA in a dispute over the determination of traffic volumes carried, claiming that it had not received the 14.8 percent of net revenues to which it was entitled.
- **Nistica:** Advising this supplier of optical networking solutions, on its acquisition by Fujikura, a Tokyo, Japan based global supplier of optical fibers and fiber-optic components.
- **Nortel Networks Inc:** Serving as Canadian counsel for the Official Committee of Unsecured Creditors and certain of its direct and indirect subsidiaries in the cross-border CCAA/Chapter 11 proceedings.
- **Pulse Electronics:** Advising in securing a debt and equity investment of approximately \$102.7 million with certain affiliates of Oaktree Capital Group, LLC (NYSE: OAK), a leading global investment management firm with approximately \$81 billion under management. The new capital structure supports the company's long term growth strategy and will allow Pulse to further strengthen its leadership in the electronics components industry.

- **Teledyne Technologies:** Conducting environmental and regulatory due diligence associated with Teledyne's acquisition of DALSA Corporation for \$337 million. This involved review of all environmental matters relating to the design, development, manufacture and marketing of high performance digital imaging products and semiconductors.