

Overview

The implementation of transportation projects depends not only on the construction of the necessary infrastructure but also on the manufacture and supply of the assets needed to supply transport services and ensure their smooth operation. Whether new aircraft, a fleet of new rolling stock or hardware at a logistics depot, these new assets will be at the heart of any transport project.

You need to ensure that a robust contractual structure is put in place for manufacture and supply, and for ongoing servicing and support arrangements for the lifetime of the asset. With assets built to last 20 years or more, the contractual structure may need to provide for sufficient flexibility to allow for subsequent orders and upgrades. The intellectual property rights and in particular the rights required to adapt the asset to meet future needs will need to be considered and addressed.

You need advice from a firm that knows and understands the transport sector and your place in it. At Dentons, we have the expertise that comes from drafting and negotiating multibillion dollar contracts for the supply of new rolling stock as well as smaller, but no less vital, contracts for systems supply and installation. Acting for manufacturers, transport operators and procuring authorities, we can offer our clients a unique perspective on the manufacturing sector and its critical role in the delivery of pioneering transportation projects.

Don't just take our word for it. As a client said of us in *Chambers 2012*: "...the work is absolutely excellent, and makes our life much easier—they anticipate what we need."