

## Overview

To stay competitive, businesses must continually invest in new or improved equipment and technology. Whether you're a lessor or lessee, you need a trusted firm to guide you through the leasing and finance process and opportunities.

Our team works closely with you in all equipment leasing and financing areas, whether you're a commercial bank, lessor, lessee, manufacturer, operator, investment bank or other financial institution. Proactive and creative, our lawyers collaborate with you to identify, assess and act on opportunities. That could mean reducing your exposure to particular obligors or combining tax-advantaged equity investment with securitization.

Whatever your industry, we offer the specific equipment leasing and financing experience and legal knowledge you need to meet your goals and stay ahead.

## Representative Experience

- **Ampere (Dutch fund managed by Triodos Bank), Crédit Coopératif, Oseo Financement, Caisse d'Epargne Aquitaine Poitou-Charentes:** Advising in connection with a €21.5 million financing for the acquisition by INEO Aquitaine (a subsidiary of GDF SUEZ Energie Services) and Ampere, of about 50 emphyteusis resulting from emphyteutic leases concerning agricultural lands in the south-west of France and the sheds and the photovoltaic plants incorporated therein built on such lands.
- **Caisse d'Epargne et de prévoyance Rhône Alpes, Caisse d'épargne et de prévoyance Ile-de-France, Ingépar, Natixis, Crédit Foncier:** Advising in connection with a €378 million financing for the acquisition and leasing of tramway cars to RATP for the operation of tramway lines T3, T5, T6, T7 and T8, partially refinanced by the European Investment Bank.
- **Caisse d'Epargne Group:** Advising in connection with a €135 million financing for the acquisition and the leasing of railway cars (14 TERs and 12 Tram-trains) to the French Alsace Region and their future operation by the French National Railroad Company (SNCF).
- **Confidential client:** Acting as counsel to the lending syndicate on Element Financial Corporation's US\$585 million senior syndicated revolving credit facility and a US\$600 million syndicated bridge credit facility to support the acquisition of leased railcars and the acquisition of a leased helicopter portfolio from GE Capital. These transactions are part of Element Financial's US\$2-billion vendor finance program with Trinity Industries.
- **Eurasian development bank:** Advising in connection with a US\$55 million loan to an energy company to finance truck acquisitions.
- **Gazprombank :** Advising in connection with a US\$120 million to Serebryansky Cement Plant LLC for financing the importation of equipment for constructing a cement factory and manufacturing cement in Russia.
- **International lease-finance company:** Advising on the leasing of aircraft in Azerbaijan and on the sale of a Boeing 757 jet.