

## Overview

In Australia's increasingly competitive banking and finance sector, financial products and services continue to become more sophisticated and seek to tap into Asia Pacific markets. Expansion faces the hurdle of evolving regulation and its increasing demands on financial service providers to meet their compliance obligations.

To maintain your competitive advantage, you need advisors who are abreast of developments and bring clear analysis and innovative solutions. What was not possible yesterday may be possible today. Our objective is to ensure you are at the forefront of any change—allowing you to take advantage of opportunities as soon as they appear.

Our global reach means we can work with you on your financing requirements into or from the Asia Pacific region. Whether you are a bank with a client looking to invest in the region, or a company looking to take your product or service into the region, we can assist you, regardless of where you or your transaction are located.

We regularly prepare local and security documentation for business and commercial banking transactions from AU\$1 million to AU\$200 million. Our clients number some of the most significant banks and funds in the region and our team has received recognition in the marketplace as one of the best.

Most of our clients have global operations and are aggressively pursuing Asia Pacific opportunities. We are advising them on deals involving real estate, corporate financing, construction and project financing and corporate and syndicated debt structures across the region.

Whether undertaking complicated and challenging transactions, core and general funding transactions, new markets or product development, rely on our experienced team to assist you on a national and global basis.

## Your Key Contacts

### Australasia



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