

Overview

From sensitive non-disclosure to complex cooperation agreements, contracts need to be tailored to reflect the position of the parties with a sufficient level of precision so that risk is contained and commercial interests are secured. In particular, when agreements touch upon regulated markets, specific industries or have cross-border or foreign law elements, Dentons' resources, sector expertise and global reach add value.

Our lawyers have the know-how and instincts required to provide for and ensure your rights—in the most sophisticated industries, in new and emerging legal environments and in highly mature markets. The breadth of our experience means we know what to expect and we know what is likely to be an issue. We forewarn you and we know the optimal solutions.

We also routinely bring together experts from different practices and jurisdictions to provide expert-level input on a matter. This may be at the negotiation, contract management or dispute stage.

Representative Experience

- **AltaGas Ltd.:** Advising on regulatory, commercial, and construction procurement matters and the development of the 195 MW Forrest Kerr Hydro-Electric Project and Northwest Transmission Line Project in British Columbia.
- **DragonWave Inc.:** Advising on its acquisition of Nokia Siemens Networks' microwave transport business, including its associated operational support system and related support functions, and new credit facilities from Comerica Bank and EDC to support the acquisition and working capital requirements in the amount of up to US\$60 million.
- **Eastcoal Inc.:** Advising the Canadian mining company developing its Verticalnaya anthracite mine in the Ukraine, on mining, corporate, securities and financing matters, including in connection with its restructuring under the *Bankruptcy and Insolvency Act*, Wash Plant Commissioning and Alternative Investment Market listing, bridge-loan facility and earlier private placement financing; the acquisition and financing of both mines; and advising Eastcoal geological and engineering consultants and staff on the requirements for technical reporting under National Instrument 43-101.
- **Golden Predator Corp.:** Advising the Canadian exploration and development company with one of the largest controlled land positions in the Yukon, in connection with its C\$35 million loan facility with RK Mine Finance for production financing, including offtake agreements and on its Brewery Creek acquisition from Alexco Resource Corp. Advising Golden Predator geological and engineering consultants and staff on their ongoing technical reporting requirements under National Instrument 43-101.
- **International distributor:** Advising on the format licensing, development, production, financing and distribution of the television series *The Real Housewives of Vancouver*.
- **Several American and foreign based franchise systems:** Advising on their expansion plans in Canada through MasterFranchise and other similar development agreements.
- **Several US-based animation and visual effects companies:** Advising on the establishment of their Vancouver studios, including filing notifications and obtaining the necessary approvals under the Investment Canada Act, arranging for work permits and immigration clearances for key foreign workers, preparing forms of employment agreements, non-disclosure agreements and labour policy manuals, construction and leading advice, and providing cross-border tax planning.
- **Two significant Quebec based QSR restaurant chains:** Advising on their national and international expansion

plans.