

Overview

Our department has significant knowledge in business consulting, especially in corporate, financial and commercial matters. We provide advice in several industries (financial, real estate, agribusiness and natural resources, food industry, medical, telecommunications, etc.) and in every aspect of business law, such as the structuring of start-ups, private equity, corporate finance, corporate governance, mergers and acquisitions, offshore transacting, restructurings, securities, guarantees, among others.

Our corporate department is big enough to attend the needs of multinationals such as McDonald's, Mondelez (Kraft Foods), Pepsi, SACYR, COPASA, Google, Dole, Fox Channels, Sacyr, and Olam, *inter alia*.

Representative Experience

- Our Firm led the the acquisition of “Tienda Inglesa,” the supermarket chain, representing Goldman Sachs and Klaff Realty.
- Our Firm advised PepsiCo in successful negotiations with the government to enlarge its concentrate production plant (one of the world's largest, which exports to over 30 countries) in Colonia Free Zone with an investment of US\$50,000,000. PepsiCo's concentrate plant in Colonia Free Zone, already Latin America's largest, will end up being one of the three largest plants worldwide.
- Our Firm provided advice to Atlantica Yield in the acquisition of Estrellada S.A., a company belonging to Enel, which owned a 50-megawatt wind farm.
- Our Firm provided advice to Banco Santander (Uruguay) in their financing of Atlantica Yield.
- Mondelez acquired renowned food brand Cadbury worldwide. Our Firm was in charge of implementing the merger in Uruguay, a lengthy process that finally ended in January 2019, partaking in long and intricate negotiations that have only very recently come to fruition, including a full tax exemption on the transaction.
- Our Firm has provided legal advice addressing all the local regulatory aspects that should be complied with, including (without limitation) regulations regarding consumer protection, data protection, minority protection, media content and advertising, copyright, intellectual property and taxes. Although YouTube Premium and YouTube Music Premium were already launched in Uruguay, our Firm continues providing legal advice regarding several improvements and updates of the aforementioned subscription services, currently under process of implementation.
- Our Firm led the team advising Softcargo Group in the acquisition by Wisetech Global Partners, a global leader software group.