

Overview

In global companies, sound dispute management requires in-depth, multijurisdictional experience, an ability to anticipate looming risks, and appreciation of the business environment in which you operate. All those abilities are needed to prioritize and manage the wide disputes portfolio of a global company's contentious matters ranging from product liability cases to IP issues to shareholders' disputes to government and regulatory investigations and challenges.

Dentons' lawyers regularly assist clients and their in-house lawyers in mapping dispute-related risks, allocating potential challenges, and reviewing the already existing contentious files.

Our experience and knowledge of the industries in which our clients operate allows us to strike a balance between proactive risk management and sound business judgment.

Dentons' proactive dispute management approach creates added value for our clients consisting of first-rate representation in court, arbitration tribunals, or before industry and government regulators. We also advise clients in the proper allocation of management attention and company resources to disputes-related risks.

Representative Experience

- **Leading Spanish company within manufacturing in the automotive industry:** Advising on corporate, tax, employment, and litigation matters in Spain and Romania. The team helped the company to grow the business in Romania and to analyze all the legal implications regarding the company's operations in this country. The team is one of the representatives of the company's strategic committee, which values its expansion in other countries.
- **Pizza Restaurantlari A.S.:** Advising the master franchisee of Domino's Pizza in Turkey on all dispute resolution matters, including employment, lease, compliance, administrative law, debt collection and debt enforcement matters. Advising on handling operational regulatory and compliance issues in order to control operational risk. Our team also provides regular legal advice to the client on drafting compliance procedures and internal training documentation.
- **Sahaviriya Steel Industries (SSI):** Acting in the negotiations for the acquisition of a steel and coke production facility in Redcar, North-East England. The site was purchased for US\$468 million from Tata Steel Group. Our role was to secure and separate an 'archipelago of land plots' on a 3,000 acre 'mothballed' manufacturing site, to manage the TUPE and pension scheme transfers for the 750 staff to be retained by SSI, and to advise on over US\$1 billion acquisition finance. The transaction was exceptionally complex, involving expertise across several practice areas and requiring creative legal solutions. It attracted considerable political and media interest and needed quick completion within seven months. Its success depended on our adopting a collaborative and cooperative approach, working closely with various stakeholders, including the client team, local community representatives, environmental and other regulatory bodies, trade unions and other parties for a successful solution for the client.
- **Yemeksepeti:** Advising an Internet portal, which allows consumers to order meals delivered from a selection of 6,500 restaurants across local establishments and chains in Turkey and the United Arab Emirates, in connection with dispute resolution, litigation, debt collection and debt enforcement matters in Turkey.