

## Overview

Commercial law goes to the heart of everyday business activities. A fundamental aspect of practicing law is understanding the commercial drivers behind the range of activities to which contract law can apply, from commercial activities to IT and services procurement. Dentons advises purchasers and suppliers every day on commercial contracts. Our relentless efforts to understand your business provides support and advice that are practical and reflect commercial reality.

You can rely on us to provide straightforward, clear and accessible advice on everything from a onetime deal, specific queries arising from your own business negotiations, to entering and completing complicated, time-critical negotiations where your valuable in-house legal resource is simply too stretched.

We have a wealth of experience advising on a wide range of commercial contracts, including:

- Distribution and agency arrangements
- The supply of complex technical equipment and related maintenance services
- Manufacturing and fabrication agreements
- R&D collaborations
- International supply chain arrangements
- Joint development agreements
- Consultancy services

When your commercial contracts involve a more technical focus, our market-leading team includes intellectual property and IT specialists. We can offer you a “one-stop shop” for all IP issues that may arise, from complex licensing and exploitation arrangements to IP strategy advice to protection and enforcement.

Areas of focus include:

- Concessions and Government Franchises
- Offtake and Product Sales
- Construction
- Operation and Maintenance
- Design Services
- Feedstock