

Overview

From subdivisions and condominiums to the development of commercial properties, mixed-use developments, and infrastructure projects, our Real Estate team draws on their expertise to meet the individual needs of our clients. A niche is our experience in advising on structuring investments in agribusiness or forests, as well as our defense in expropriation cases for large scale infrastructure properties.

We develop strategies that work for your business and handle everything from start to finish, including due diligence and regulatory processes, financing and acquisition of land rights, as well as litigious disputes.

Should you rely on foreign investments or are a foreign investor looking to do business in the Bolivian market, we have vast experience counseling on real estate financing. Real estate finance transactions occur in many contexts —investment, development, structured, securitized, mezzanine, revolving credit, tax-based and cross-border. Regardless of your deal's structure, Dentons has deep experience to achieve your objectives. Through close collaboration, we strive to match innovative solutions to your construction, bond, and mortgage financing requirements.

Our aim is to place you in the best possible position at all points of the cycle, be it site acquisition, construction, planning and environmental approvals, development agreements, joint ventures, project financing, vendor financing, structuring arrangements, and other managed investment issues, leasing, sales, and the ongoing structure and management of your property interests.

Developers, government entities, fund managers and inbound investors call on us for our tough negotiating skills, ability to simplify the complex, delivery of quality work within strict deadlines, and command of their commercial imperatives.

If your interests or outlook is global, you have an experienced real estate team across the globe looking for opportunities and representing your interests.

Key services include

- Urban business and commercial real estate developments
- Rural land development
- Residential development
- Industry-specific development
- Purchase and sale
- Leasing, including complex sale and leaseback transactions
- Merger and division of properties
- Construction agreements, including engineering, procurement and construction (EPC) contracts
- Sale with reserve of use agreements
- Surface, easements, usufructs and rights of way

- Transactional due diligence
- Environmental regulations and licensing proceedings,
- Rectification of public records, including geo-referencing process applicable to rural land
- Administrative and judicial disputes involving real estate properties
- Real estate and equity investment funds
- Securitization of real estate receivables

Your Key Contacts

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