

## Overview

No matter where you are in today's competitive real estate market, advice with a global perspective is indispensable. You need a team by your side to navigate this rapidly changing legal environment, which is often complicated by multijurisdictional issues. Whether you're an investor, lender, developer, landowner, tenant, buyer or seller of real estate, you know the challenges of this market—and you want experienced counsel from people who understand your needs.

At Dentons, we bring strong, established local, regional and global experience and know-how to help you succeed in all your real estate ventures and projects. With more than 1,100 real estate lawyers worldwide, coupled with our commitment to an integrated approach, we give you the comfort of a global presence with a deep understanding of the local real estate terrain. We are more than your real estate advisors, we are your collaborative business partners, anticipating trends and reacting with speed and certainty on your behalf.

Whether you need advice on real estate leasing, project finance, acquisition and disposition, development, construction or investment, or you need the services of astute counsel to resolve a real estate dispute, our team of committed, respected professionals across the globe is keen to help you succeed. Where your needs extend beyond real estate, Dentons offers a wide range of practice knowledge and services worldwide in all business-related areas, including: insolvency and debt restructuring, environmental and regulatory compliance, corporate structuring, taxation, and cross-border matters, to name but a few.

Whether real estate is your business or your business relies on real estate, drive it forward with Dentons by your side.

Areas of focus include:

- Commercial Development
- Construction
- Development Zoning and Planning
- Environment and Natural Resources
- Real Estate Finance
- Real Estate for Universities and Institutions of Higher Learning
- Real Estate Investments
- Real Estate Joint Ventures, Partnerships and Other Co-Ownerships
- Real Estate Leasing Occupation and Operation
- Real Estate Litigation and Dispute Resolution
- Real Estate Public Private Partnerships and PF1/PF2/PF3 Projects
- Residential and Condominium Development
- Tax Credits and Tax-Advantaged Investing

## Representative Experience

- **Apollo Commercial Real Estate Finance, Inc.:** Advising on the US\$210 million senior secured credit facility for a portfolio of 229 high-end, luxury condos, homes and apartments worldwide.

- **Bank of America:** Advising on the refinancing of a 17-property portfolio valued at more than US\$547 million for Ashford Hospitality Trust, Inc. In 2015, the Firm closed in excess of US\$1 billion in refinancing and acquisition deals for Bank of America, including the US\$354 million refinancing of a 15-hotel portfolio, as well as acquisition financing for properties in New Orleans and Atlanta.
- **Blackstone:** Advising on the acquisition of a portfolio of six logistics and distribution parks located throughout Poland and the Czech Republic from Pramerica Real Estate Investors. The acquisition was completed via Logicor, Blackstone's European logistics platform.
- **Bouygues:** Advising on Phase I and II of a redevelopment project at Canning Town, part of a £3.7 billion project to transform a large part of the London Borough of Newham.
- **Chinese-based purchaser:** Advising a China-based corporation in the proposed acquisition of the business assets of Rainmaker Animation Inc., a Canadian public company operating an animation studio in Vancouver, B.C. This included settling undertakings under the Investment Canada Act with Canadian Heritage and obtaining Ministerial approval of the acquisition.
- **EY:** Advising the receiver for the developer with respect to the sale of residential units and completion of the development of the former Vancouver Olympic Village site for the 2010 Winter Games, representing in excess of 1 million sq.ft. of mixed-use residential, rental and commercial development.
- **John Lewis Partnership (JLP):** Acting for JLP, one of the UK's leading high-street retailers, on the redevelopment of its Clearings site in Chelsea, London. JLP has been working with the Royal Borough of Kensington and Chelsea (RBKC) London, to gain planning consent for the redevelopment of a local primary school and the building of a residential scheme in Draycott Avenue, Chelsea. JLP and RBKC have been working together to revitalise the Clearings site and we supported JLP in obtaining planning consent from RBKC and settled agreements for the joint disposal. The Clearings residential development has a gross development value of approximately £900 million.
- **Katz Group/Oilers Entertainment Group:** Providing counsel in all aspects pertaining to the acquisition, financing and development of the CA\$2.6 billion Edmonton Arena District project, a mixed-use sports and entertainment venue including Rogers Place, a hockey arena for the Edmonton Oilers NHL hockey team.
- **KeyBank National Association:** Representing on a complex deal with an accelerated closing structure for a syndicate of nine banks that provided a US\$300 million revolving credit facility secured by 28 skilled nursing and senior care facilities in four US states.
- **Meininger Holding:** Advising on the formation of a commercial partnership with leading European real estate investor Foncière des Régions, through its subsidiary Foncière des Murs, to source and acquire hotel properties across Europe. The strategic agreement could lead to €400 million in investments through triple net long-term leases.
- **Mizrahi Developments:** Advising on the CA\$200 million acquisition of land assembly including the iconic 30,000 sq.ft. Stollerys store, at the corner of Yonge & Bloor streets in Toronto.
- **O'Donnell Investment Company, in partnership with Wanxiang America Real Estate Group:** Representing on the development of 150 N. Riverside, a new high-rise in downtown Chicago, the construction of which is scheduled to finish in 2016. The building, located on the Chicago River above the Amtrak commuter rail, will comprise 1.2 million sq.ft and will be LEED Gold pre-certified. The development has executed a 318,000 sq.ft. lease to William Blair & Company which will be the building's anchor tenant and plans to move its world headquarters in Q3 2017.
- **Tishman Speyer:** Assisting the client in raising US\$490 million in capital and forming an RMB-denominated private equity fund that joint ventured with Lujiazui Group to develop a mixed-use real estate project in Qiantan.
- **TPG Real Estate:** Advising the real estate platform of global private investment firm TPG, on the acquisition of TriGranit, one of Central Europe's largest, privately owned developers and managers of retail and office assets. As part of the transaction, TPG Real Estate purchased more than 30 vehicles in five countries, including TriGranit's portfolio of award-winning assets in Poland, Slovakia, Hungary, Croatia and Cyprus, together with TriGranit's development and asset management platform. This was one of the largest Central European real estate transactions in 2015.
- **United Overseas Bank Limited:** Advising on the financing of the acquisition of the entire issued share capital of CBG Holdings Limited, involving properties in Putuo Shanghai, by Waterfront Place. The aggregate amount of the loans (onshore and offshore) is approximately RMB460 million.

## Your Key Contacts

## Global



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