

## Overview

In order to gain market share, a company will often seek to develop its business internationally. This brings with it additional risks, which the company must manage. International trade involves not only tariff barriers, but non-tariff barriers, such as the different laws that apply to international commercial transactions between traders.

Companies engaging in international trade must negotiate their way through local laws, international treaties and the rules of common trade practices. Legal counsel must be versed in all three.

We have expertise in advising clients about bilateral and multilateral trade agreements, such as the WTO, Andean Community and Mercosur.

Our Trade, WTO and Customs experience and expertise is supported by an incomparable global and regional team of government relations and arbitration experts. With our profound knowledge of trade and investment treaties, laws and regulations, we help develop and implement the right strategies to keep international businesses moving forward. We understand international trade and investment law enforcement and policy, and we know the enforcement agencies and policymakers.

Our lawyers advise and represent clients across a broad spectrum of matters, including:

- Representation of clients before Customs Office and other Bolivian entities.
- Consultations on rules of origin and origin investigations
- Advice on customs valuation and classification
- Strategy trade advice and counsel
- Investigations and reviews
- Negotiation and representation in trade remedy proceedings outside Bolivia
- Representation of trade issues before Bolivian agencies and courts

## Your Key Contacts

### Latin America and the Caribbean



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