

Overview

Launching a technology business requires dexterity. You face formidable challenges ranging from accessing capital to protecting your intellectual property, from recruiting and retaining top talent to relentlessly pursuing your first market-validating sale—a tall order that must be addressed in a fast-paced marketplace. To evolve your idea from inception to mature business, you need a legal and strategic advisor experienced in this terrain.

Collaborate with the lawyers at Dentons who address your specific goals with confidence. You gain legal insight, creative solutions and nimble strategies to drive your business throughout its lifespan from startup to exit. Together, we anticipate critical issues so that you can respond with lightning speed. We are entrepreneurs representing entrepreneurs.

Leverage Dentons' network of global venture capital and investment banking relationships to pave your way forward. Build your emerging growth company alongside advisors who embrace your ideas and work tirelessly to guide them to fruition by leveraging our relationships across the ecosystem.

In addition, tap into Dentons' unparalleled resources and venture tech lawyers for startups and emerging growth companies, by visiting our newly expanded [ventureBeyond](#) microsite.

With global reach from offices in key technology markets around the world, including Silicon Valley, New York, Boston, Vancouver, Toronto, London, Berlin, Moscow and Beijing, Dentons offers a unique perspective on evolving industry trends and emerging market opportunities. Whether you're a company or an investor, you gain access to a strategic partner with the relationships and knowledge to power your success.

Areas of focus include:

- Venture Capital
- Industry Sector Focus
- Strategic Advisory and Entrepreneurial Services
- Exits: Technology IPOs and M&A

Representative Experience

- **TenX:** Representing this Singapore-based crypto credit cards payment company in connection with its initial coin offering of 200,000 ETH (US\$34 million).
- **X Blockchain:** Representing the owner, developer and operator of XBrick, a digital currency trading platform, in connection with the structuring of an equity offering to offshore investors; regulatory compliance, including Australian financial services licensing and other licensing requirements, disclosure requirements and compliance with AML and CTF laws; and drafting and advising on privacy policy and terms of use.
- **Amber Road:** Advising this provider of global trade management software solutions in connection with its US\$65 million financing agreement with Goldman Sachs and subsequent IPO on the NYSE.
- **Blumberg Capital:** Advising on its 52x return on its seed investment in Hootsuite, the Vancouver-based social media management platform. The US\$165 million Series B financing was led by Insight Venture Partners, with participation from Accel Partners and OMERS ventures.

- **Brainly.com:** Advising the world's largest social learning network operating in more than 30 countries throughout Europe, South America, and Asia in connection with its Series A financing led by General Catalyst Partners with participation from, among others, Berlin based Point Nine Capital.
- **Canaan Partners:** Representing this global venture capital firm in its investment in the Series B financing of onefinestay, a UK based online provider of upscale home rental services.
- **Celtic House Ventures and BDC Venture Capital:** Advising the investors in a US\$28 million funding round of Diablo Technologies to complete its groundbreaking Memory Channel Storage™ (MCS™) technology platform. The financing also included investments from Battery Ventures and Hasso Plattner Ventures.
- **ESI Group:** Advising this global provider of prototyping software on their acquisition of venture backed ICIDO GmbH, a leading provider of virtual reality software solutions.
- **Innocoll AG:** Representing this German specialty pharmaceutical company on its US\$58 million IPO of ADR shares on the NASDAQ. Domiciled in Ireland, Innocoll manufactures collagen based devices and drug products.
- **Dentons Rodyk:** Acting for Software Research Alliance, Inc. in connection with its S\$12 million investment in Tagit Pte Ltd, a mobile banking platform company.
- **MaRS Cleantech Fund:** Advising on the formation of a new venture capital fund focused on the cleantech sector, as well as counsel on the fund's investment transactions.
- **MediaBrix:** Advising this leading provider of end-to-end, in-app and in-game social and mobile advertising solutions for Fortune 500 marketers in its Series B financing with Edison Ventures.
- **SAP AG:** Advising on its acquisition of Right Hemisphere, a 3-D virtualization software company, which will enable comprehensive visual communications for SAP customers across all lines of business, from design and manufacturing to sales and service.
- **Scanadu:** Advising this developer of personalized health electronics in connection with its US\$35 million Series B financing with a syndicate of leading investors including Fosun International, Tencent, China Broadband Capital and Relay Ventures.
- **Yemeksepeti:** Advising the Turkish online food ordering company operating in Turkey, Greece and the Middle East, in connection with its US\$590 million sale to Berlin based Delivery Hero.

Your Key Contacts

Global



Victor H. Boyajian

Global Chair, Venture
Technology and Emerging
Growth Companies, New
York

D+1 212 768 5349

victor.boyajian@dentons.com