

# Private Equity in the Technology Sector in Russia, CIS and the Caucasus

## Private Equity

Today's private equity investors face an intensely competitive landscape. You must rely on increasingly innovative financing solutions to carry out transactions. But political and financial turmoil can cause financing, regulatory or political hurdles that challenge the completion of deals.

Tackle your toughest challenges with Dentons' lawyers by your side. Achieve your financial objectives while adapting to a tougher economic and regulatory regime.

Whether you are a buyout fund, venture capitalist, entrepreneur, angel or institutional investor, you require fast, reliable access to multidisciplinary advisors to guide you through the legal and structural issues of a transaction. Through an integrated global delivery of our legal and tax services, we anticipate and respond to your needs wherever and whenever you need us.

Reap valuable insight. With our strategic focus in an array of industry sectors, we understand the trends, challenges and players—delivering key intelligence to guide your decisions. Whether you seek or invest private capital or want to establish a fund, lawyers from the global offices of Dentons create solutions to fulfill your goals.

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## Technology

To succeed in today's highly competitive technology sector, you need a law firm with sector-specific legal expertise and experience, as well as a deep understanding of the key business issues driving change in the industry.

Dentons delivers on all fronts. Through our experiences advising a wide range of participants in the technology ecosystem from emerging growth software and IT companies to multinational technology suppliers, we deliver creative solutions that stand out, help you achieve strategic objectives, minimize risk and deliver results that grow market share.

Partner with our multidisciplinary team of lawyers who specialize in corporate, venture capital, mergers and acquisitions, initial public offerings, licensing, privacy, intellectual property, capital markets, tax, litigation,

employment, real estate and regulatory for cutting-edge counsel across the technology sector.

Other areas of expertise include transactions involving agricultural technologies, energy, oil sands, resource recovery technologies and many other specialized technologies.

Leveraging our strong bench strength in technology coupled with our global footprint uniquely positions us to provide you with timely, innovative solutions to your complex business and legal issues no matter where you are located or do business around the world. Let's get started.

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## Russia, CIS and the Caucasus

Dentons bridges cultures and markets to deliver a full-service solution across the CIS.

With cross-cultural experience and a transactional track record starting in the 1970s, Dentons offers you one of the most extensive CIS practices. Our offices in Russia, Ukraine, Kazakhstan, Uzbekistan, Georgia and Azerbaijan are supported by a team of dedicated multilingual lawyers based in key financial and political centers, including Frankfurt, Berlin, Paris, Brussels, London, New York and Washington. In the CIS countries in which we do not have offices, including Armenia, Belarus, Kyrgyzstan and Moldova we enjoy close working relationships with leading local law firms.

Whether you are a Fortune 500/Global Fortune 100 international company or financial institution, private equity fund, start-up, state-owned company, international financial institution or a not-for-profit organization, Dentons can advise in connection with your business, investments and operations in CIS countries. We also advise fast-growing companies as well as high-net-worth individuals from Russia and other CIS countries in connection with local and cross-border transactions.

To address all your transactional and advisory needs, our practice covers the full range of corporate, tax, banking and finance, real estate, competition, employment, energy, mining, intellectual property, and litigation and arbitration matters.

Dentons can give you a recognized depth of global and domestic expertise and a breadth of representation backed by solid working relationships with regional firms and local and federal governments. Our team's experience spans sectors including automotive, aviation and aerospace, energy, entertainment and sports, financial institutions, forest products and agribusiness, hotels and leisure, infrastructure and PPP, life sciences, luxury, fashion and beauty, media, mining, retail, technology and telecommunications.

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## Your Key Contacts

### Global



**Gilbert Leong**  
Senior Partner, Singapore  
D +65 6885 3638  
[gilbert.leong@dentons.com](mailto:gilbert.leong@dentons.com)



**Igor Ostrowski**  
Partner, Warsaw  
D +48 22 242 56 73  
[igor.ostrowski@dentons.com](mailto:igor.ostrowski@dentons.com)



**Natalie J. Spears**  
Partner, Chicago  
D +1 312 876 2556  
M +1 312 371 8520  
[natalie.spears@dentons.com](mailto:natalie.spears@dentons.com)



**Rob Irving**  
Partner, Budapest  
D +36 1 488 5200  
[Robert.Irving@dentons.com](mailto:Robert.Irving@dentons.com)



**Shaun M. Klein**  
Partner, Phoenix  
D +1 602 508 3908  
[shaun.klein@dentons.com](mailto:shaun.klein@dentons.com)



**Nicholas Plant**  
Partner, London  
D +44 20 7246 7081  
M +44 7718 903120  
[nicholas.plant@dentons.com](mailto:nicholas.plant@dentons.com)

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**Oleg V. Batyuk**  
Ukraine Managing Partner,  
Kyiv  
D +380 44 494 4774  
[oleg.batyuk@dentons.com](mailto:oleg.batyuk@dentons.com)