

# Capital Markets in the Energy Sector in ASEAN

## ASEAN

The ASEAN (Association of Southeast Asian Nations) region has grown to become one of the most dynamic drivers of today's global economy, since its inception more than 50 years ago. We understand that you may face very different realities of operating within the region, as ASEAN comprises of 10 member states with vastly different cultures, ethnicities, languages, religions and political histories.

Dentons has an established history in the ASEAN countries we currently operate in – Indonesia, Malaysia, Myanmar and Singapore. With roots reaching as far back as 1861, our team of skilled and experienced lawyers in each nation are committed to helping you meet your goals. We reflect the diversity of our clients and of the communities in which we work and live.

At Dentons, we are attuned to your business needs, and work together to resolve the most complex legal issues that you may come across. Whether you're breaking into new markets, dealing with complex cross-border disputes or solving a business problem, we can help. As your business changes, we change ours as well. We deliver solutions to the challenges that confront you.

As a regional firm, we regularly represent a diverse clientele across a broad spectrum of industries in the following practice areas:

- Arbitration
- Banking and Finance
- Capital Markets
- Competition and Antitrust
- Corporate
- Employment and Labor
- Environment and Natural Resources
- Energy
- Franchising and Distribution
- Infrastructure and PPP
- Insurance
- Intellectual Property and Technology
- Life Sciences
- Litigation and Dispute Resolution
- Mergers and Acquisitions

- Mining
- Privacy and Cybersecurity
- Private Equity
- Real Estate
- Restructuring, Insolvency and Bankruptcy
- Tax
- Trade, WTO and Customs
- Transportation
- Trusts, Estates and Wealth Preservation
- Venture Technology and Emerging Growth Companies
- White Collar and Government Investigations

The ASEAN (Association of Southeast Asian Nations) region has grown to become one of the most dynamic drivers of today's global economy, since its inception more than 50 years ago. We understand that you may face very different realities of operating within the region, as ASEAN comprises of 10 member states with vastly different cultures, ethnicities, languages, religions and political histories.

Dentons has an established history in the ASEAN countries we currently operate in – Indonesia, Malaysia, Myanmar and Singapore. With roots reaching as far back as 1861, our team of skilled and experienced lawyers in each nation are committed to helping you meet your goals. We reflect the diversity of our clients and of the communities in which we work and live.

At Dentons, we are attuned to your business needs, and work together to resolve the most complex legal issues that you may come across. Whether you're breaking into new markets, dealing with complex cross-border disputes or solving a business problem, we can help. As your business changes, we change ours as well. We deliver solutions to the challenges that confront you.

As a regional firm, we regularly represent a diverse clientele across a broad spectrum of industries in the following practice areas:

- Arbitration
- Banking and Finance
- Capital Markets
- Competition and Antitrust
- Corporate
- Employment and Labor
- Environment and Natural Resources
- Energy
- Franchising and Distribution
- Infrastructure and PPP
- Insurance
- Intellectual Property and Technology
- Life Sciences

- Litigation and Dispute Resolution
- Mergers and Acquisitions
- Mining
- Privacy and Cybersecurity
- Private Equity
- Real Estate
- Restructuring, Insolvency and Bankruptcy
- Tax
- Trade, WTO and Customs
- Transportation
- Trusts, Estates and Wealth Preservation
- Venture Technology and Emerging Growth Companies
- White Collar and Government Investigations

## Capital Markets

Unprecedented challenges persist in today's capital markets. Significant regulatory uncertainty and market volatility linger, and there are fewer deals. You believe there's a way forward. But you need to win engagements to stay on the cutting edge. Whether you're an underwriter, issuer or investor, you require a trusted advisor with a forward-thinking vision—one who sees the value of investing today to maintain capabilities and market share.

Maximize your opportunities with a partner who adapts to the realities of today's marketplace. From helping to develop new best practices to sharing the risk of a deal that doesn't close, Dentons leverages an agile approach to adapt in a changing landscape.

Discover creative, efficient solutions that meet your specific goals. Working side-by-side with you, we apply an innovative yet practical approach to all aspects of raising debt or equity in the global capital markets.

Realize your ambitions, while remaining in compliance. Through strong relationships with regulatory and exchange bodies, our lawyers work with you to navigate requirements. Located in key financial markets across the globe, we advise global and domestic banks, insurance companies, securities dealers, shareholders and venture capitalists, as well as private equity.

Unprecedented challenges persist in today's capital markets. Significant regulatory uncertainty and market volatility linger, and there are fewer deals. You believe there's a way forward. But you need to win engagements to stay on the cutting edge. Whether you're an underwriter, issuer or investor, you require a trusted advisor with a forward-thinking vision—one who sees the value of investing today to maintain capabilities and market share.

Maximize your opportunities with a partner who adapts to the realities of today's marketplace. From helping to develop new best practices to sharing the risk of a deal that doesn't close, Dentons leverages an agile approach to adapt in a changing landscape.

Discover creative, efficient solutions that meet your specific goals. Working side-by-side with you, we apply an innovative yet practical approach to all aspects of raising debt or equity in the global capital markets.

Realize your ambitions, while remaining in compliance. Through strong relationships with regulatory and exchange bodies, our lawyers work with you to navigate requirements. Located in key financial markets across the globe, we advise global and domestic banks, insurance companies, securities dealers, shareholders and venture capitalists, as well as private equity.

# Energy

Volatile oil prices and the depletion of traditional hydrocarbon energy sources have made an already competitive industry even more complex. At the same time energy suppliers provide essential public services, and political pressures add another layer of complexity, as governments and regulators seek energy security and demand both price stability and cleaner energy supplies.

In a market that is fast-changing and under pressure from a variety of different directions, you need a firm that is immersed in energy markets and is innovative and agile in driving and achieving your business goals. Dentons gives you that support, with enormous experience across the energy sector and around the world. This includes providing strategic assistance to clients encompassing the entire energy value chain from oil majors, independents, transportation companies, power generators and utilities, financial institutions and large customers. Dentons lawyers work for more than 40 governments on energy-market reform and major project procurement, which adds a depth of perspective rare amongst law firms.

Use Dentons and work with lawyers who understand the energy industry—who see the opportunities within traditional sectors and within new technologies—and who can help shape the business you want. Upstream or downstream, from exploration to marketing, and from generation to retail, Dentons can give you the innovative advice and insight you need globally.

Look to our lawyers for effective solutions across the energy sector including transactions, political services and dispute resolution in:

- Upstream and Downstream Oil and Gas
- Nuclear
- Renewables and Unconventional Energy
- Conventional generation
- Transmission and distribution
- Retail electricity and natural gas supply
- Pipeline and Maritime Transportation
- LNG, Oil and Gas Trading
- Energy market reform
- Privatization of Energy Enterprises

Volatile oil prices and the depletion of traditional hydrocarbon energy sources have made an already competitive industry even more complex. At the same time energy suppliers provide essential public services, and political pressures add another layer of complexity, as governments and regulators seek energy security and demand both price stability and cleaner energy supplies.

In a market that is fast-changing and under pressure from a variety of different directions, you need a firm that is immersed in energy markets and is innovative and agile in driving and achieving your business goals. Dentons gives you that support, with enormous experience across the energy sector and around the world. This includes providing strategic assistance to clients encompassing the entire energy value chain from oil majors, independents, transportation companies, power generators and utilities, financial institutions and large customers. Dentons lawyers work for more than 40 governments on energy-market reform and major project procurement, which adds a depth of perspective rare amongst law firms.

Use Dentons and work with lawyers who understand the energy industry—who see the opportunities within traditional sectors and within new technologies—and who can help shape the business you want. Upstream or downstream, from exploration to marketing, and from generation to retail, Dentons can give you the innovative advice and insight you need globally.

Look to our lawyers for effective solutions across the energy sector including transactions, political services and

dispute resolution in:

- Upstream and Downstream Oil and Gas
- Nuclear
- Renewables and Unconventional Energy
- Conventional generation
- Transmission and distribution
- Retail electricity and natural gas supply
- Pipeline and Maritime Transportation
- LNG, Oil and Gas Trading
- Energy market reform
- Privatization of Energy Enterprises