

Public Procurement

Public contracts make up a significant share of the global economy, allowing public entities to obtain best value-for-money goods or services from private businesses. From common and standardized products to big infrastructure projects or innovative services—the range of sectors benefiting from public spending is very broad. This requires the presence of skillful lawyers with an extensive knowledge of domestic regulations and characteristics of several markets.

Given the specificity of each country's tendering procedures, it is vital for businesses to receive the best legal advice from experienced local professionals, who know not only how to win public contracts but also how to perform them to the benefit of both public and private entities. At Dentons we help to go through the whole tendering procedure, solving any risks that may occur, making use of legal remedies and performing the contract in accordance with any applicable rules. We combine Dentons' legal experience with a practical approach and deep knowledge of industries in which our clients operate, such as transportation, construction, energy or defence.

We also provide assistance to public clients, helping them to achieve their goals through public tenders. Our Public Procurement lawyers help in setting objectives, choosing the best legal solutions and conducting the tender until the contract is awarded. A real understanding of the needs of public entities mixed with our business experience, allows us to take a creative approach when dealing with public clients.

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Energy

Volatile oil prices and the depletion of traditional hydrocarbon energy sources have made an already competitive industry even more complex. At the same time energy suppliers provide essential public services, and political pressures add another layer of complexity, as governments and regulators seek energy security and demand both price stability and cleaner energy supplies.

In a market that is fast-changing and under pressure from a variety of different directions, you need a firm that is

immersed in energy markets and is innovative and agile in driving and achieving your business goals. Dentons gives you that support, with enormous experience across the energy sector and around the world. This includes providing strategic assistance to clients encompassing the entire energy value chain from oil majors, independents, transportation companies, power generators and utilities, financial institutions and large customers. Dentons lawyers work for more than 40 governments on energy-market reform and major project procurement, which adds a depth of perspective rare amongst law firms.

Use Dentons and work with lawyers who understand the energy industry—who see the opportunities within traditional sectors and within new technologies—and who can help shape the business you want. Upstream or downstream, from exploration to marketing, and from generation to retail, Dentons can give you the innovative advice and insight you need globally.

Look to our lawyers for effective solutions across the energy sector including transactions, political services and dispute resolution in:

- Upstream and Downstream Oil and Gas
- Nuclear
- Renewables and Unconventional Energy
- Conventional generation
- Transmission and distribution
- Retail electricity and natural gas supply
- Pipeline and Maritime Transportation
- LNG, Oil and Gas Trading
- Energy market reform
- Privatization of Energy Enterprises

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China

Amid the largest and fastest growing economy in the world, businesses inside China have significant interests around the globe, and companies everywhere have significant interests inside China.

With Dentons, domestic Chinese businesses have a home-grown partner as they expand globally, and international businesses receive the local Chinese capabilities they need across the country.

Our China offices include a wide-range of practices:

- litigation and arbitration
- general corporate
- criminal defense
- securities and capital market
- mergers and acquisitions
- state-owned enterprises reform and bankruptcy
- banking and finance
- mining and energy
- real estate and construction
- intellectual property
- infrastructure and project finance
- telecommunications, entertainment and media
- labor law
- taxation
- international trade and foreign investment

Our innovative model brings proficiency and presence in the largest number of locations across China to serve clients of all sizes. Dentons' global presence and local capabilities help fulfill your business objectives. Our integrated legal team gives you a competitive edge, wherever your business takes you.

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China



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