

Government Contracts - US

Government contracting offers lucrative opportunities for businesses that know how to take advantage of them. To navigate this intricate but rewarding field, you need a legal partner who understands how agencies function, how Congress thinks, how Washington works and what awarded contracts mean.

Operating at the intersection of law, business and government, the Dentons' Government Contracts practice delivers creative, flexible and effective business and litigation solutions and strategies, relying not only on our breadth and depth of experience, but also on our proven history of succeeding in the most complex and difficult circumstances.

From the nation's largest defense contractors to small businesses entering into their first government contracts, our team represents clients of every size and scope with equal vigor. Our experience covers every aspect of contracting and all major government agencies, encompassing key industry sectors such as:

- Aerospace and defense
- Electronics
- Communications
- IT and technical services
- Finance
- Stability operations
- Construction
- Transportation
- Health care, life sciences and biodefense
- Energy
- Professional Services
- Logistics and Supply Chain

Located in major markets across the country, the Government Contracts practice includes experienced government contract lawyers, whose key credentials include experience with major government procuring agencies, the Justice Department and Congress. The team also includes certified public accountants and MBAs. Our lawyers hold leadership positions in American Bar Association committees and are active in industry organizations such as the National Defense Industry Association, the National Contract Management Association, the Coalition for Government Procurement and the Professional Services Council.

The Government Contracts group traces its market-leading position back more than 50 years, built on the foundation established by legacy firm McKenna Long & Aldridge. As the first dedicated government contracts practice in the US, our leadership in the contracting and procurement arena spans decades—from the Profit Renegotiation Boards established after the Korean War to today's largest and most complex procurements, both domestically and abroad.

Whether you need accounting or pricing assistance, an equitable adjustment, defense against civil or criminal fraud allegations, a legislative change that enables participation in the government contracting business or any other legal solution, turn to our Government Contracts practice for a successful outcome.

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Hotels and Leisure

Across the globe you can draw on Dentons' in-depth knowledge of the hotel and leisure industry to address today's opportunities and challenges in a thoughtful way based upon decades of unsurpassed experience. Whether you're a hotel owner, investor, lender or owner/operator, we can provide you the value-added guidance and counsel you are seeking. Turn to us for creative and practical solutions regarding acquisitions and dispositions, financing,

management agreements, mixed-use projects and much more. Very few lawyers in the world focus exclusively on hotels and other leisure facilities. Because that is all our core team does, your industry is our industry. We address your issues not only from a legal perspective, but a business perspective and a "market perspective."

Consistently ranked among the best in the world, Dentons' Hotels and Leisure practice comprises a core team of recognized industry leaders who are focused exclusively on the hotel and leisure industry. The core practice team is complemented by cross-disciplinary support from more than 175 partners and colleagues throughout the Firm who regularly work on hotel and leisure industry matters. These lawyers include tax, REIT, trademark, labor, dispute resolution, real estate and corporate practitioners. Uniquely situated to serve our clients across all jurisdictions and to leverage our firm's capabilities in multiple regions, we function internally as an integrated team across the globe. Our team specializes in thoroughly understanding the hotels and leisure industry from a global perspective, at every level. We are also keenly aware of the multitude of issues involved in doing cross-border and multi-jurisdiction transactions and how to successfully navigate through the same. Whether developing a complex mixed-use project, refinancing a hotel or portfolio, negotiating a management agreement, or looking to expand a portfolio through a corporate acquisition or joint venture, you'll gain the support of a trusted and experienced partner.

Providing top-ranked, value-added service to our clients, we are proud to serve as trusted advisors to some of the industry's most respected owners, investors, developers, operators and financial institutions, on sophisticated transactions to ensure every aspect of every deal is addressed accordingly. Our clients are distinguished and unique—they expect best in class service at every level to address their legal needs and we deliver.

You can rely on us for advice on:

- Management, franchise and license agreements: hotels, resorts, gaming, food and beverage, golf and spa
- Creation, operation and restructuring of complex mixed-use projects
- Development matters
- Company and asset acquisitions and dispositions
- Equity and debt financings
- REITs
- Trademarks
- Operational Issues

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