

# Mergers and Acquisitions in the Defense and Space Sector in Africa

## Africa

Africa presents some of the most dynamic markets in the world. At a time of growth, positive change and new opportunities on the continent, you need an innovative team with deep experience to help you achieve your goals. To meet the evolving needs of business, government and international institutions in Africa, Dentons delivers premier service and a disciplined focus through our offices in Cairo, Cape Town, Casablanca, Johannesburg, Kampala, Mombasa, Nairobi and Port Louis. In 2019 we announced our intent to combine with leading firms in Harare (Zimbabwe), Luanda (Angola), Lusaka (Zambia) and Maputo (Mozambique) growing our office reach to ten African countries. Coupled with our extensive network of Nextlaw Global Referral Network firms, we are able to support you in more countries in Africa than any other global legal network.

Our team will help you navigate the key legal, regulatory, political and economic factors that affect your operations in Africa. We have acted on deals for over 55 years and our 300+ strong team of Africa-based lawyers and professionals leverage this experience with business leaders, government officials and other key decision-makers in each jurisdiction within the continent—which is a distinctive aspect in helping you to succeed.

Whether you are currently in Africa or have potential interests on the continent, we are well positioned to fulfill a complete range of transactions and advisory work. Our presence spans the continent's economic hubs and niche markets, as well as the key commercial centers around the world that engage in business and investment in Africa.

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## Defense and Space

The global defense industry deals in complex, very high-value products, vital to the security of numerous nations.

Defense contractors operate at the interface of business and government and much of what they do, including their research and development, is both publicly funded and subject to tight security. Governments compete many defense contracts, but some are directly negotiated without competition, and so long-term relationships with government

entities are critical. Defense industry disputes can be substantial, complex and involve such issues as procurement law, sovereign contracts, intellectual property and, often, international trade.

The defense industry therefore demands lawyers able to work on the most valuable and complex competitive processes, contracts and disputes; lawyers who understand how both government and business work and whose discretion is assured; and lawyers who can apply their skills and experience in exacting circumstances and strict security.

Dentons' lawyers work for defense contractors and governments globally. They deploy deep understanding of public and private law to work on major platform, systems and ordinance sales and purchases, contracts for the management of defense sites and facilities, and the operation and maintenance of defense equipment. Dentons' lawyers will represent you in defense industry disputes and litigation of every kind, with confidence grounded in real industry knowledge.

Dentons' services include working closely with corporate clients to develop strategies to secure government contracting opportunities. We also act as trusted advisers to government clients in navigating public law to design procurement processes in competitive and non-competitive procurements.

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## Mergers and Acquisitions

Our Global M&A Group understands how to get deals done, whether in one locality or across national and jurisdictional borders. Turn to Dentons to achieve a seamless, successful transaction when you need to coordinate competing legal requirements or navigate overlapping regulatory issues.

By tapping into our global reach, you can avoid the hassle of managing autonomous counsel in multiple jurisdictions, while being able to rest assured that you are working with professionals with a deep knowledge of each jurisdiction.

At Dentons, we believe that geographic borders should not present obstacles to a deal—and we prove this for our clients every day.

We frequently act on transactions across multiple jurisdictions. Many of our recent transactions involve multiple Dentons offices collaborating internationally and are representative of our approach and our success.

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