

Capital Markets in the Defense and Space Sector in Middle East

Capital Markets

Unprecedented challenges persist in today's capital markets. Significant regulatory uncertainty and market volatility linger, and there are fewer deals. You believe there's a way forward. But you need to win engagements to stay on the cutting edge. Whether you're an underwriter, issuer or investor, you require a trusted advisor with a forward-thinking vision—one who sees the value of investing today to maintain capabilities and market share.

Maximize your opportunities with a partner who adapts to the realities of today's marketplace. From helping to develop new best practices to sharing the risk of a deal that doesn't close, Dentons leverages an agile approach to adapt in a changing landscape.

Discover creative, efficient solutions that meet your specific goals. Working side-by-side with you, we apply an innovative yet practical approach to all aspects of raising debt or equity in the global capital markets.

Realize your ambitions, while remaining in compliance. Through strong relationships with regulatory and exchange bodies, our lawyers work with you to navigate requirements. Located in key financial markets across the globe, we advise global and domestic banks, insurance companies, securities dealers, shareholders and venture capitalists, as well as private equity.

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Defense and Space

The global defense industry deals in complex, very high-value products, vital to the security of numerous nations.

Defense contractors operate at the interface of business and government and much of what they do, including their research and development, is both publicly funded and subject to tight security. Governments compete many defense contracts, but some are directly negotiated without competition, and so long-term relationships with government entities are critical. Defense industry disputes can be substantial, complex and involve such issues as procurement law, sovereign contracts, intellectual property and, often, international trade.

The defense industry therefore demands lawyers able to work on the most valuable and complex competitive

processes, contracts and disputes; lawyers who understand how both government and business work and whose discretion is assured; and lawyers who can apply their skills and experience in exacting circumstances and strict security.

Dentons' lawyers work for defense contractors and governments globally. They deploy deep understanding of public and private law to work on major platform, systems and ordinance sales and purchases, contracts for the management of defense sites and facilities, and the operation and maintenance of defense equipment. Dentons' lawyers will represent you in defense industry disputes and litigation of every kind, with confidence grounded in real industry knowledge.

Dentons' services include working closely with corporate clients to develop strategies to secure government contracting opportunities. We also act as trusted advisers to government clients in navigating public law to design procurement processes in competitive and non-competitive procurements.

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Middle East

The Middle East is a key market for global business. The scale of deals, projects, developments and investment opportunities attracts the major players from all commercial and industrial sectors.

At Dentons, we provide both the legal and strategic advice you need as well as the important local knowledge and experience, to help you maximize the opportunities for your business. Our extensive and experienced resources, tailored approach and long-standing presence in the Middle East region enable us to undertake the most complex of assignments.

Our clients benefit from our knowledge of the laws, language and business customs in all the countries in which we operate. Our presence in the Middle East is the largest of any international law firm and spans the United Arab Emirates, Saudi Arabia, Oman, Qatar, Jordan, Lebanon and Egypt. With decades of experience in this market, our long-standing relationships within these communities provide strategic advantage for you and your business endeavors.

You can leverage our long-established and highly credible reputation with government officials, financial institutions and other intermediaries. These strong ties allow us to help you develop business opportunities, speed up approval processes and make progress. When conducting business in the Middle East, choose the partner that makes sense. Choose Dentons.

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Middle East



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