

# Alessandro Fosco Fagotto

## Partner



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## Overview

Fosco is a partner in our Milan office, Head of the Italian Banking and Finance practice and Europe Head of the Banking and Finance practice.

He has extensive and outstanding experience advising lenders—his clients include almost all of the most representative Italian banks and international banks providing financial support in Italy—financial sponsors (private equity and private debt funds), investors and other financial institutions and borrowers, in connection with a very broad range of financing transactions, including acquisition and leveraged finance, structured finance, real estate finance, general corporate lending and refinancing.

His experience also covers debt restructuring transactions, with particular regard to transactions designed to preserve the going concern (i.e. consolidation agreements, restructuring agreements, distressed M&A, sale of bank credits), as well as any kind of financing to be granted to distressed companies (bridge finance, interim finance and finance granted in the framework of restructuring plans). He also assists industrial groups interested in investing in distressed companies, in all consolidation path steps.

Fosco is broadly acknowledged as one of the leading finance lawyers in Italy for his strong presence, during the last 15 years, in the Italian debt market.

## Recognition

- He is mentioned in the “Elite” band in the “Best Lawyers and Best Law Firms in Italy” rankings of *Milano Finanza/Class Editori* 2021 for Finance.
- In 2020 Fosco has been ranked amongst the Top 10 Financing Lawyers in EMEA by *MergerLinks*
- Fosco is ranked by *Chambers and Partners* for Banking and Finance and Restructuring and Insolvency
- He is also ranked by *The Legal 500* and *IFLR1000* and *Best Lawyers* in the Banking and Finance area

According to his clients Fosco is “very smart, sharp and good at managing negotiation”, “pragmatic and solution-oriented” (*Chambers Global*, 2018), as well as “very helpful in structuring and in negotiation stages” (*Chambers*

*Global*, 2017). He is also “quick and constructive” and “he stands out in particular during negotiations and shows a very strong understanding of banking matters” (*Chambers Global*, 2016). Moreover, he is “very down to earth, friendly and approachable, and good for complex situations” (*Chambers Global*, 2015), “he really looks out for the best interests of all parties”, “charismatic when dealing with the banks”, “technically well prepared” (*Chambers Global*, 2014).

## Honors and Awards

- Awarded as “Lawyer of the Year – Leveraged Finance” at the *Legalcommunity Finance Awards 2021*
- Awarded as “Lawyer of the Year – Banks” at the *TopLegal Industry Awards 2021*
- Awarded as "Professional of the year-Banking and Finance" at the *Toplegal Awards 2019*
- Awarded as "Lawyer of the year - Finance" at the *Legalcommunity Finance Awards 2019*
- The Banking and Finance team, led by Fosco, has been awarded "Law firm of the Year for Leveraged Finance" at the *Legalcommunity Finance Awards 2018*
- The addition of Fosco and his team has been awarded "Lateral Hire of the Year" at *Legalcommunity Finance Awards 2017*. According to the jury “Dentons’ Banking and Finance group is expected to play a leading role in the Italian legal market”
- An award winner at the *Legalcommunity Finance Awards 2016* in the category "Finance Restructuring Best Practice". A jury composed by influential general counsel and director of legal and corporate affairs major national and international financial reality evaluates his work. The jury highlights its recognized expertise, as well as his ability to “unlock negotiating issues and complex situations.”

## Insights

- Co-author, "MAC/MAE event of default provisions in loan agreements – Implications of COVID-19 (in Italian)", April 6, 2020
- Co-author, "MAC/MAE event of default provisions in loan agreements – Implications of COVID-19", April 6, 2020
- Co-author, "Bank of Italy finally clears direct lending into Italy by EU AIFs," February 23, 2017
- Co-author, "Bank of Italy finally clears direct lending into Italy by EU AIFs (Italian)," February 23, 2017

## Activities and Affiliations

- Fosco is a well reputed speaker at several conferences organized by the major Italian conference companies (i.e. Paradigma, Convenia, ITA SOI), with regard to banking, restructuring and other financial law matters.
- Fosco is a professor in training seminars on structured finance and restructuring held in the most important universities of Milan (i.e. Università Commerciale Luigi Bocconi and Università Statale di Milano).

## Prior and Present Employment

- Partner, Dentons (2016 - present)
- Partner, Pedersoli Studio Legale (2011-2016)
- Partner, Marena D’Angelo & Fagotto (2010-2011)
- Partner, MBL & Partners (2006-2010)

- Partner (from 2004), Marena Bonvicini Aghina e Ludergnani (2001-2006)

## Areas of focus

### Practices

- Banking and Finance
- Acquisition Finance
- Real Estate Finance
- Restructuring, Insolvency and Bankruptcy

### Industry sectors

- Private Equity

### Region

- Italy
- Milan

## Education

- University of Milan, 1996, JD

## Admissions and qualifications

- Admitted to the Bar, Milan, 1999

## Languages

- English
- Italian