

François Vignaud

Avocat Honoraire



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Overview

François Vignaud joined Salans (now Dentons) on March 1st, 1991.

François Vignaud is Avocat honoraire in Dentons' Paris office. François focuses on commercial law, corporate law and healthcare law. He advises his clients on mergers and acquisitions and joint ventures in France and abroad, mainly in the healthcare sector, but also in the industrial and services sectors. François is regularly recommended and ranked, at French and international levels, as a leader in these activities.

He also plays a major advisory role in regulatory matters in all the healthcare sectors (pharmacy, cosmetics, medical devices, biotechnology).

He also has vast experience in French and international commercial transactions, such as license and research agreements, questions concerning distribution and the problems of unfair competition.

Experience

- Advising a leading worldwide pharmaceutical group on all corporate, contractual, and regulatory aspects of the reorganization of its veterinarian business in view of the New York Stock Market introduction of such veterinarian business.
- Advising a Swiss-based pharmaceutical company on contractual and regulatory aspects concerning their recent acquisition of a pharmaceutical products export division from an international biopharmaceutical company
- Advising a French Pharmaceutical company notably specialized in cardiology, diabetes and depression on the acquisition of a French biotech company owning several patents concerning the cancer field
- Advising a leader in the worldwide orthopaedic medical technology market on the acquisition of a medical device manufacturer and distributor
- Advising a leader in the worldwide orthopaedic medical technology market on the disposal of one of its manufacturing business and its facility located in France to a worldwide contractor of medical components,

as well as on the negotiations to manufacture and supply forged orthopaedics components to our client over a five-year period

- Assisting a US pharmaceutical group specializing in feminine health and skin care on all French aspects of the acquisition of the worldwide ethical pharmaceuticals division of a large US company. The firm also advised on German and Spanish aspects. Worldwide transaction value was estimated at \$3.5 billion. Since then the client decided to reorganize substantially its European activities, and we have been advising on all corporate, commercial, regulatory and labor aspects of its 2011/2013 reorganization in France.
- Advising a world leading paper and packaging producer and distributor through several reorganizations in France or with French implications.
- Advising a leading pharmaceutical group on the French legal aspects of a joint venture with another leading pharmaceutical group
- Assisting a division of the world leader in healthcare in analyzing of all French regulatory consequences and in particular French legislation restricting financial relationships with healthcare professionals, of a corporate reorganization and simplification of structures project
- Advising the leader in worldwide orthopaedic medical technology on the disposal of its manufacturing business and its facility and also on regulatory aspects related to medical devices
- Advising a leading worldwide service provider to the oil industry in various M&A and joint ventures related to transactions in France or with French implications
- Advising a leading pharmaceutical group on the French legal aspects with respect to the integration of another pharmaceutical group
- Advising a US pharmaceutical company on compliance matters in the context of legislation governing the relationships between the industry and the healthcare professionals

Activities and Affiliations

Prior and Present Employment

- Joined Salans (now Dentons) in 1991
- Archibal in 1975, Partner (1984 - 1991)

Areas of focus

Practices

- Life Sciences
- Mergers and Acquisitions

Industry sectors

- Health Care
- Life Sciences
- Life Sciences and Health Care
- Manufacturing

- Pharmaceutical Companies

Education

- University of Michigan Law School, 1974, LL.M.
- University of Paris II - Panthéon Assas, 1974, DESS, in Business Law
- University of Paris II - Panthéon Assas, 1972, Licence, in Business Law
- Institut d'Etudes Politiques de Paris (Science Po), 1971

Admissions and qualifications

- Admitted to practice as Conseil juridique, France, 1978
- Admitted to the Bar, Paris, 1992

Languages

- English
- French