

Glenn Kolleeny

Partner



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Overview

Glenn S. Kolleeny is a partner in Dentons' Moscow office. He also spends time working in Dentons' offices in St. Petersburg and Almaty. Glenn is in charge of Dentons' programme of expansion in Russia and CIS and coordinates cooperation with firms in Krasnodar, Rostov-on-Don and Yekaterinburg, as well as in Tbilisi and Minsk. He also works in Kyrgyzstan, Mongolia, and Serbia. Glenn concentrates on advising major foreign investors in their Russian and CIS investments with a particular focus on mergers and acquisitions, structured trade finance and project finance. He has specialised expertise in the forestry, agrobusiness, and non-ferrous and precious metals industries as well as in hotel acquisition, redevelopment and management.

Glenn has completed more than US\$6 billion of M&A transactions in the past 5 years. His clients include financial institutions, private equity funds, international and Russian multinational corporations.

Experience

- International investors: Advising on development of the Jerooy gold deposit in Western Kyrgyzstan, including structuring of JerooyAltyn as a joint venture with the Kyrgyzstan state gold company, Kyrgyzaltyn, and negotiating the joint venture and license agreements as well as handling claims relating to previous investors in the project
- Ciments Francais (Italcementi Group - the world's 5th largest cement producer): Advising on sale of its assets in Turkey for EUR 600 million in cash and shares to Sibirskiy Cement, the second largest Russian cement producer and leader in the region east of the Urals. This deal did not close and Salans continues to represent Ciments Francais in connection with matters relating to Sibirsky Cement
- Ciments Francais: Advising on a major joint venture with one of the leading Kazakhstan financial, industrial groups
- A major Maltese hotel developer: Advising on acquisition of ownership rights to a hotel complex in St. Petersburg consisting of four buildings for renovation and use as a five-star hotel, conference and retail centre and hypermarket, including the discussion of complex transactional documentation with governmental authorities of the Russian Federation and the City of St. Petersburg, and representation of the lenders in

connection with the mortgage financing of the reconstruction

- Safebridge Trading Ltd, a special purpose vehicle 100% owned by Menora Mivtachim, an Israeli publicly listed insurance and pension fund group: Advising on acquisition of ZAO "Perviy Konditersky Combinat Azart" and a separate transaction representation of Safebridge and GTC in the acquisition of Okkervil and Krasny Mayak with rights to a large land plot on Vyborg Embankment
- A major Finnish bakery products and confectionery producer, and its Russian subsidiary in Russia: Advising on acquisition of a land plot for the construction of a major bakery factory in Leningradskaya Oblast; purchase of a major St. Petersburg bakery factory
- A European property investment manager: Advising on establishment of a EUR 250 million private equity fund to invest in Russian commercial properties
- Troika Dialog: Advising on establishment of New Russia Growth Fund, a USD 350 million private equity fund
- Alfa Bank's investment banking division: Advising on tender for the state-owned shares in a major insurance company
- A European bank: Advising on establishment of a bank assurance subsidiary in Russia

Recognition

- *Best Lawyers* 2018: listed among the best lawyers in Corporate /M&A and Real Estate law in Russia
- *Best Lawyers* 2017: listed among the best lawyers in Corporate /M&A and Real Estate law in Russia
- *Best Lawyers* 2016: listed among the best lawyers in Corporate /M&A and Real Estate law in Russia
- *The International Who's Who Legal* 2016: leading lawyer in Energy and Project Finance in Russia
- *Best Lawyers* 2013: listed among the best lawyers in Corporate / M&A in Russia
- *European Legal Experts* 2013: leading lawyer in Corporate / M&A in Russia
- *Chambers Europe* 2012: leading lawyer in General business law in St. Petersburg
- *Legal 500* 2012: recommended lawyer in Corporate / M&A in St. Petersburg
- *Chambers Europe* and *Global* 2011: leading lawyer in Corporate / M&A in Russia; "Glenn Kolleeny is a rainmaker who is also actively involved in deals. He travels in the region, assisting clients with mandates spanning Central Asian countries and Ukraine.' 'Glenn Kolleeny ... is particularly well known for his work with large foreign investors active within Russia and the CIS."

Insights

Glenn is the author of over 100 articles on Russia, Kazakhstan and Kyrgyzstan, and is a frequent participant in conferences on mergers and acquisition, infrastructure, real estate development, finance and investment in Russia, the former Soviet Union, Mongolia and Serbia.

Activities and Affiliations

Prior and Present Employment

- Partner - Dentons (formerly Salans), Moscow (2012 to date)
- Partner - Salans, St. Petersburg (2005 - 2012)

- Managing Partner - Salans, St. Petersburg (2000-2004)
- Partner - Salans, New York (1998-2000)
- Of Counsel - Baker & Botts, New York and Moscow (1996-1998)
- General Counsel - AIOC Corporation, New York, Moscow, and Beijing (1992-1996)
- General Counsel, North America - Amsterdam-Rotterdam Bank N.V. (1989-1992)
- Counsel - Dresdner Bank AG, Frankfurt and New York (1986-1989)

Areas of focus

Practices

- Banking and Finance
- Corporate
- Employment and Labor
- Mergers and Acquisitions
- Real Estate

Industry sectors

- Communications
- Energy
- Financial Institutions
- Forest Products and Agribusiness
- Infrastructure and PPP
- Private Equity

Education

- Columbia University, 1982, JD
- Pushkin Institute, Moscow, 1978
- University of Oxford, 1977, (University College)
- Columbia College, 1976, BA
- University of Grenoble, 1976

Languages

- English
- French
- German

- Russian
- Spanish