

China Desk in Germany

China's business relationship with Europe is rapidly evolving. China is now equally perceived as an attractive destination for foreign direct investment as a proactive investor in Europe. Oil and Gas, Manufacturing (Aerospace, Automotive, Industrial Machinery and Tools), Commodities and Utilities: We can help you to meet your challenges and convert them into opportunities. We have shared success stories with Chinese and European clients alike.

The Dentons Approach

Our fluency in Chinese-European business relationships is not only that of languages - we collectively speak Mandarin, Cantonese, English, French, German, Spanish, Russian and many other languages. It is also the product of years of immersion in each other's business culture. Let us advise you on the risks to expect, and how best to overcome them.

Foreign Companies Investing in China

From the market-entry strategy to contract drafting and guidance on bridging cultural differences, and the regulatory patchwork of modern China, we assist you at all stages of your activities in China.

Let our lawyers advise you on:

- Structuring and completing all forms of corporate transactions and investments
- Merger control and antitrust
- Foreign Corruption Practices Act (FCPA), Bribery Act, anti-bribery and general legal compliance, anti-fraud investigations and related areas
- Protection, licensing and transfers of technology and intellectual property rights
- Dispute resolution and arbitration

Chinese Companies Investing in Europe

Acquisitions in Western Europe, greenfield investment in the new EU member states, distressed infrastructure investments, whatever your goals are: let our lawyers support your ambitions and assist you with:

- Converting overseas opportunities into successful transactions
- Designing tax efficient business structures
- Establishing distribution structures
- Recruiting and managing workforce
- Dispute resolution and arbitration

Look to our European China Desk lawyers for innovative cross-border business and legal solutions in all of the following areas:

- Arbitration
- Banking & Finance
- Capital Markets
- Corporate / M&A / Corporate Finance
- Competition
- Employment
- FCPA, Bribery Act and Anti-Corruption Compliance
- Intellectual Property, Technology & Communications (IPTC)
- Litigation
- Private Equity
- Real Estate
- Reorganisation, Restructuring & Insolvency (RRI)
- Tax

Headed by Dr. Hermann Meller, our China Desk in Germany is staffed by German attorneys and Chinese lawyers with extensive experience in advising Chinese speaking clients. Our China Desk in Germany is cooperating closely with our offices in Shanghai, Beijing and Hong Kong.

Through our China Desk in Germany, we have been able to establish a market leading position for IPOs and listings of Chinese companies in Germany. With Germany being one of the key destinations for China's outbound M&A activity, our China Desk in Germany is also increasingly active in supporting Chinese clients in their undertakings and acquisitions in Germany. We help Chinese companies navigate the challenges and pitfalls they face when investing in Germany due to the different legal system and business culture.