

# Joseph (Joe) Andrew

## Global Chairman



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## Overview

Joe Andrew is the Global Chairman of Dentons, the largest law firm in the world. An accomplished and highly regarded corporate lawyer, Joe may be best known for his role as chairman of the Democratic National Committee (DNC) in the US from 1999 to 2001.

As Global Chairman of Dentons, Joe is the architect of Dentons' global strategy. He represents Dentons with clients around the world, key strategic partners, business and government leaders and other external groups. Central to Joe's work has been his vision for the law firm of the future, which includes Dentons' growth, integration and reinvention.

For nearly 30 years, Joe has practiced corporate law, focusing on mergers and acquisitions of regulated companies. In addition, because he served as chair of the DNC, Joe is well suited to his role as an advisor to companies and organizations on the policy issues associated with large-scale transactions. He has represented many Fortune 1000 companies in negotiating acquisitions, spinoffs, financings and corporate governance disputes, and in structuring capital market products and organizations to meet their needs.

Best known as a negotiator, Joe has led teams that have negotiated major contracts, merged or acquired companies, formed joint ventures and founded new companies. Since joining Dentons in 2004, he has been involved in negotiating deals worth in excess of US\$500 billion, including numerous Fortune 500 mergers in the health care and insurance areas.

Joe has counseled companies worldwide on their corporate and policy strategies in a variety of industries, ranging from technology companies to regulated companies in the insurance, energy, life sciences, banking and telecommunications fields, to foreign acquirers and heads of state. He also advises corporations on issues arising from Capitol Hill, the White House and administrative agencies, and on policy matters in the 50 states.

Joe has worked on many "front page" deals over the past two decades and has assisted in the planning and implementation of corporate social responsibility programs while counseling companies in times of crisis.

Joe is an entrepreneur, a published author, a frequent speaker on political and demographic trends, a board member of several nonprofit organizations and a member of various progressive policy organizations. He is the founder of a socially responsible mutual fund, a biotech consulting firm, a cleantech company and numerous nonprofit organizations. In addition to his corporate legal background, he is a leader in corporate social responsibility, socially

conscious investing, historic preservation, smart growth and urban planning. He frequently speaks on those issues, as well as election law reform.

His spy novel, *The Disciples*, was published by Simon and Schuster, as was his most recent book on progressive investing and economic trends, *The Blue Way*.

Joe is a graduate of Wayne High School in Fort Wayne, Indiana; Yale University, where he was a Scholar of the House; and Yale Law School. He clerked on the US Court of Appeals for the Seventh Circuit.

Joe is married to former US Ambassador Anne Slaughter Andrew.

## Activities and Affiliations

### Prior and Present Employment

In January 1999, while Joe was serving as the Indiana state Democratic chair, President Bill Clinton, Vice President Al Gore and the Democratic leadership in the US Congress asked Joe to chair the DNC. He was elected in February 1999 and served until February 2001. Joe was one of the youngest national chairs in the nearly 200-year history of the DNC and is widely recognized as one of the most successful. He brought the party out of debt, raised nearly a quarter-billion dollars, hired and managed the most diverse staff in the history of the party and successfully served as CEO of an organization with thousands of employees on Election Day.

## Areas of focus

### Practices

- Business Agreements and Commercial Contracts
- Financial Institutions Regulatory
- Health Care Regulation
- Mergers and Acquisitions
- Privatizations
- Public Policy and Regulation
- US Policy
- Corporate

### Industry sectors

- Government
- Health Care
- Insurance
- Life Sciences and Health Care
- Manufacturing

### Issues and opportunities

- Smart Cities & Connected Communities Initiative and Think Tank

# Education

- Yale Law School, 1985, JD
- Yale University, 1982, BA, Scholar of the House

# Admissions and qualifications

- District of Columbia
- New York