

# Dr. Julia Pfeil

## Partner



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## Overview

Dr. Julia Pfeil is a partner in Dentons' Frankfurt office. She is a member of the Public Policy and Regulatory practice, and focuses on administrative compliance, in particular on export controls, sanctions and embargos as well as on environmental and technical requirements for industry and products. Julia has extensive experience advising on EU and US sanctions imposed on Iran and Russia. She also assists clients with the development and implementation of compliance programs and during internal or external audits by authorities. In addition, Julia advises clients on questions under environmental laws, including on compliance with environmental and technical requirements for products, such as the EU WEEE, RoHS and REACH/ CLP programs.

## Experience

- **German automobile manufacturer:** Advising on compliance with EU export controls and embargos and advising on US sanctions.
- **Leading German automotive company:** Advising on the development and implementation of a global export control compliance program to be implemented in all subsidiaries worldwide.
- **Consortium of German banks:** Advising on compliance with EU and US sanctions imposed on Iran and developing compliance documentation for project finance in Iran.
- **Global manufacturer:** Advising on compliance with EU sanctions as lead counsel for the EU in a global investigation into the company's compliance with sanctions.
- **Numerous German, EU-based and US companies:** Advising on compliance with EU and German sanctions, taking into account almost daily changes to the respective sanctions programs.
- **Swiss-based manufacturer:** Advising on all environmental, export control and sanctions issues as lead counsel during the sale of a major business segment with subsidiaries across the globe.
- **US-based global manufacturer:** Advising on compliance with environmental and technical requirements for products, including organizing and leading surveys on REACH- and GHS-regulations in more than 30 countries.

- **Several US-based manufacturers of electronic equipment:** Advising on requirements under WEEE, RoHS, RED and ELV Directives, including practical issues such as testing methods.

## Recognition

- *Who's Who Legal*, Trade & Customs 2020: Named "National Leader" in Germany
- *The Legal 500 Germany* 2019/2020: Recognized as a "Name of the next generation" in the field of Trade
- *Who's Who Legal*, Trade & Customs 2019: Named "Global Leader" in Trade & Customs - International Sanctions
- *Kanzleimonitor.de*, 2016-2017: Ranked No. 2 of the most recommended lawyers for foreign trade law in Germany.

## Insights

### Books

- Co-author, "Compliance im Außenwirtschaftsrecht," Beck, 2016
- Co-author, "Compliance and Governance from A-Z," Beck, 2nd ed. 2017
- Co-author, "Compliance von A-Z," Beck, 2nd ed. 2015

## Activities and Affiliations

### Presentations

- Speaker, "Marktchancen Iran Conference, Management Circle, Frankfurt am Main," 2015-2017
- Speaker, "EU & US Sanctions and Embargos Conference, International Chamber of Commerce," Vienna, 2014-2017
- Speaker, "Update Sanktionen," TXF Germany 2017, Export Finance, Frankfurt am Main, 19-20 September 2017
- Speaker, "Das Iran-Embargo – Umsetzung im Unternehmen," FALEX Follow-Up Conference, Seligenstadt, 8-9 November 2016
- Speaker, "Rechtliche Rahmenbedingungen bei Geschäften im Iran. Aktueller Status und Überblick über die Iran - Sanktionen: Was bleibt, was kommt?," Conference on Geschäftsmöglichkeiten im Iran im Sektor Zivile Sicherheitstechnologien und -dienstleistungen, organized by SBS on behalf of the German Federal Ministry of Economics and Technology and German Mittelstand, Berlin, 16 October 2016
- Speaker, "Sanctions - What has changed since the – partial – lift of the Iran Sanctions?," Post-Sanctions Iran Commercial Aviation Spare Parts and Maintenance Congress 2016, Istanbul, 24-25 May 2016
- Speaker, "Tochtergesellschaften und Mitarbeiter im Ausland – Exportkontrolle und Sanktionen," FALEX Follow-Up Conference, Seligenstadt, 9-10 November 2015
- Speaker, "Außenwirtschaftsrecht und Compliance – Exportkontrolle und Sanktionen in der Praxis," 8. Münchner Compliance-Symposium 2015, Beck-Akademie Seminare, Munich, 15-16 October 2015

### Memberships

- Member, GfU – Gesellschaft für Umweltrecht e.V.

## Prior and Present Employment

- Partner, Dentons, Frankfurt, 2019 to date
- Counsel, Dentons, Frankfurt, 2018-2019
- Senior Associate/ Associate, Baker McKenzie, Frankfurt 2008-2018
- CMS Hasche Sigle, Frankfurt, 2005-2007

## Areas of focus

### Practices

- White Collar and Government Investigations
- Trade, WTO and Customs
- Corporate Governance
- Corporate
- Corporate in Germany
- Public Law
- Litigation and Dispute Resolution
- Litigation and Dispute Resolution in Germany
- Public Policy and Regulation
- Banking and Finance
- Banking and Finance in Germany

### Industry sectors

- Automotive
- Aviation and Aerospace
- Construction
- Defense and Space
- Retail
- Manufacturing
- Government
- Space Business
- Technology

## Education

- Max Planck Institute for Comparative Public Law and International Law, Heidelberg/ University Heidelberg, 2010, Dr. iur.
- Research Fellow, Max Planck Institute for Comparative Public Law and International Law, Heidelberg, 2005
- Legal clerkship, 2003-2005, Mannheim and Hamburg
- University of Heidelberg, 2003, Legal studies
- Chinese Culture University, 2000, Legal studies and Mandarin

## Admissions and qualifications

- Admitted to the bar, Germany, 2005

## Languages

- English
- French
- German
- Mandarin