

# Julia A. Taylor

## Partner



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## Overview

Julia Taylor, a partner in Dentons' Real Estate practice, landed in the commercial real estate industry by chance and has been in love ever since. She joined Dentons' predecessor firm as a summer associate in 2005, climbing the law firm's ranks to partner until she left for a brief time to work on the business side with developer VanTrust Real Estate, LLC. Since returning to her legal practice, Julia has helped numerous developers navigate the various challenges that come with building commercial real estate projects, whether it be purchase and sale negotiations, incentive and entitlement issues, debt and equity procurement, design and construction contracting and enforcement, project leasing or a host of other issues encountered during the project. Julia's experience gives her a unique business perspective, allowing her to provide more effective and practical, solution-oriented advice to her clients.

In addition to Julia's development practice, she has extensive experience representing regional and national financial institutions on construction and term financing issues and counseling tenants on leasing matters. She loves working on retail, office, multifamily, industrial and mixed-use developments, each for its unique issues and opportunities. Julia provides additional value to contract negotiations and collaborating with clients in structuring complex transactions, often requiring creative solutions to achieve effective outcomes for all parties. She advises her clients on risks and solutions while keeping the overall business strategies and goals in mind. Julia works with clients throughout the country (and some internationally), giving her great travel destinations where she can see the impact these developments have on the community. A native Texan, Julia often takes advantage of trips home to visit past and current projects in Houston, Dallas, Austin, west Texas and beyond.

Julia is a member of Dentons' Family Office and High Net Worth (DFO) sector, offering legal services to high net worth individuals, families, and family offices spanning numerous practices and jurisdictions. She provides a broad range of advice to assist these individuals and their family offices in their endeavors, wherever they may be located.

## Recognition

- *Missouri Lawyers Media*, Up & Coming Award, 2020
- Recognized as a highly regarded real estate lawyer by *Chambers USA*, 2019-2021
- Recognized as a "Best of the Bar," *Kansas City Business Journal*, 2019

- Recognized as a "NextGen Leader," *Kansas City Business Journal*, 2019
- *Super Lawyers*, Rising Stars, Kansas and Missouri, 2013
- Recognized as one of "20 in Their Twenties 2010," *Ingram's - Kansas City's Business Magazine*, June 2010
- Recognized as one of "20 Under 40," *Commercial Real Estate Women (CREW) Network*, 2010

## Activities and Affiliations

Julia feels strongly about civic involvement, including a responsibility to support legal aid efforts. She is very active in supporting the Urban Neighborhood Initiative's efforts to bring sustainable redevelopment and investment opportunities to underserved areas of Kansas City. Julia is also a trustee of the Mid America Chapter of the MS Society, an Operations Committee member for the Ronald McDonald House Charities – Kansas City, and a past-president of CREW Kansas City and Management Committee member as well as a judge for the Development of Distinctions (2017) award winners for the Urban Land Institute – Kansas City. She is also a Leadership in Energy and Environmental Design (LEED)© Accredited Professional.

### Presentations

- Panelist, "Model Green Lease Workshop," Corporate Realty, Design and Management Institute, April 2010
- Speaker, "Theoretical and Real World Liability of Green Building," Sustainable KC 2010 Green Energy Conference, April 2010
- Moderator, "Emerging Legal Considerations With LEEDS Development," Urban Land Institute (ULI) Kansas City Chapter, January 2010
- Speaker, "LEEDS and Emerging Legal issues," The American Institute of Architects Kansas City Chapter, November 2009

### Memberships

- MS Society, Mid-America Chapter, trustee, 2017-present
- Ronald McDonald House Charities - Kansas City, Operations Committee, 2016-present
- Commercial Real Estate Women of Kansas City (CREW), board of directors, 2009-2016; president, 2015
- Girl Scouts of Northeast Kansas and Northwest Missouri, board of directors, 2009-2015
- Urban Land Institute (ULI), Kansas City Chapter, Executive Committee, 2011-201
- Midtown/Plaza Area Pan Steering Committee of Kansas City, Missouri (mayoral appointment), 2012-2013

## Areas of focus

### Practices

- Commercial Development
- Real Estate
- Real Estate Finance
- Real Estate Leasing Occupation and Operation
- Government Contracts - US

- Real Estate Site Selection and Development Incentives

## Industry sectors

- Family Office and High Net Worth

## Education

- University of Texas School of Law, JD, with honors
- Baker University, BA, *summa cum laude*, Political Science

## Admissions and qualifications

- Texas
- Kansas
- Missouri

## Languages

- English