

Kamran Pirani

Senior Associate



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Overview

Kamran Pirani is a dual, English and Canadian qualified senior associate in Dentons' Private Equity and Mergers and Acquisitions practice groups.

Based in Budapest, Kamran advises corporates, private equity firms, sovereign wealth funds, infrastructure funds, financial sponsors, family offices, founders and corporate management teams on acquisitions, disposals, joint ventures, restructurings and management incentive arrangements.

Kamran's practice tends to focus on private, English governed transactions in Central and Eastern Europe (CEE) and South-Eastern Europe (SEE), as well as Turkey.

Kamran is a member of the Dentons Europe Iran team.

Prior to joining Dentons, Kamran practiced at leading American law firms in London, Madrid and Singapore.

Experience

- **Czech financial and investment group:** Advising on its sale of a market leader mobile phone operator in Montenegro to a Hungarian technology company.
- **Listed Hungarian telecommunications and IT company:** Advising on the acquisition of a leading telecommunications infrastructure and solutions provider in Hungary.
- **A global media company:** Advising on the sale of a 70 percent stake in the company to a French film and television studio and distributor.
- **Private equity fund focused on investments in European software companies:** Advising in connection with its investment in a Southeastern European company focused on software solutions for insurance companies with operations in five countries and insurance clients in several more.
- **Two investment funds managed by a globally recognized leader in impact investing, and two German banks:** Advising on the acquisition of a majority stake in a Serbian bank specialized in microfinance, providing micro, rural, agro and SME loans and other financial services.

- **An investment fund managed by a globally recognized leader in impact investing, and a German bank:** Advising in relation to their acquisition of an equal minority stake in a universal commercial bank in Uzbekistan providing a wide range of banking services to SME and retail sector clients.
- **A Hungarian private equity fund owned and managed by an affiliate of the national bank of Hungary:** Advising on the acquisition from a global private equity firm of a Dutch holding company that owns a leading Class “A” office building and shopping mall investor and developer in CEE.
- **A South African publicly listed health and care brands company:** Advising on the auction sale of a leading European sports nutrition producer to a strategic buyer.
- **A leading provider of SaaS logistics technology:** Advising on its acquisition of a majority stake in a Serbian information and communications technology firm.
- **The world’s fourth-largest airport operator :** Advising on the 25-year PPP concession in respect of Belgrade’s Nikola Tesla Airport in Serbia, covering the airport’s financing, operation, maintenance, extension and upgrade. The deal was awarded 2018 European Airports Deal of the Year by *IJGlobal*, 2018 Deal of the Year Serbia by *CEE Legal Matters*, Best Transport Infrastructure Deal – EMEA and Best Infrastructure Deal – CEE both by *EMEA Finance*.
- **Leading CEE family office:** Advising on the acquisition of leading US and China manufacturers of nonwovens for consumer, health care and industrial products. This is the largest outbound investment made by a Czech group in the United States.
- **Dutch holding company of a prominent global emerging markets private equity firm:** Advising the holding company and other shareholders on their agreement to sell 100 percent of the shares in each of two major Romanian telecommunications and television service providers to a Romanian telecommunications company.
- **A prominent global emerging markets private equity firm:** Representing in connection with:
 - its complex exit from a Romanian conglomerate, in exchange for various cash and non-cash consideration; and
 - its €180 million investment in a Polish operator of a network of automated parcel machines and courier services.
- **A private Chinese energy, financial services and investment services enterprise:** Advising on its acquisition of a majority stake in a unit of Kazakhstan’s state oil and gas company, which owns refining and fuel distribution assets in multiple jurisdictions in the CEE region.

Representative experience from Kamran's previous firms includes:

- **An Australian fund manager:** Advising on its acquisition of a 29.69 percent stake in the concession holder for a Polish motorway from an infrastructure fund listed on the London Stock Exchange.
- **A global private markets investment manager:** Advising on its acquisition of a leading global provider of outsourced pharmaceutical services offering commercial and clinical packaging, clinical storage and distribution services.
- **A London-based private equity partnership:** Advising on the IPO of a leisure park operator which valued the business at €1.25 billion.
- **A Czech Republic based company investing in the European energy sector:** Advising on the divestiture of 30% of its portfolio to an Australian infrastructure fund.
- **The infrastructure investment arm of a Gulf sovereign wealth fund:** Advising on its acquisition of a 25 percent stake in a Spanish power generation business.
- **A leading global investment bank as financial adviser to a leading Spanish bank:** Advising on its £1.7 billion public cash offer for a UK bank, and as underwriter on its €1.6 billion rights issue.

- **A real estate investment fund specializing in European retail property:** Advising on its acquisition of one of the largest shopping centers in Madrid, for €375 million.
- **A major US medical device company:** Advising on its acquisition of the anesthesia delivery and acute respiratory care division of a leading US manufacturer and distributor of diagnostic imaging agents for US\$500 million.
- **An American technology solutions provider:** Advising on its divestiture of certain assets to a provider of document and information solutions for US\$400 million.
- **A Canadian pension fund:** Advising on the contemplated sale of its €170 million stake in a European airport.

Recognition

In the Media

- "Dentons and Andric Law Advise on PPF Sale of Telenor Montenegro," *CEE Legal Matters*, November 9, 2021
- "Dentons and CMS Advise on 4iG's Acquisition of Invitech ICT Services' Business Quota ," *CEE Legal Matters*, October 14, 2021
- "Dentons and Rymarz Zdort Advise on SPI International Majority Stake Sale to Canal+," *CEE Legal Matters*, September 30, 2021
- "Dentons advises Triodos Investment Management, Umweltbank and GLS Gemeinschaftsbank on acquisition of a majority stake in Opportunity banka Novi Sad," Dentons press release, November 23, 2020
- "Dentons advises GetSwift on acquisition of a majority stake in European technology firm Logo d.o.o.," Dentons press release, February 5, 2020
- "Dentons advises VINCI Airports on the 25-year PPP concession for Belgrade's airport," Dentons press release, January 14, 2019
- "Dentons Budapest strengthens capabilities in M&A, Private Equity, Real Estate, with new hires, promotions," Dentons press release, May 9, 2017

Activities and Affiliations

Prior and Present Employment

- Associate then Senior Associate, Dentons, Budapest, 2017 to date
- Associate, White & Case, London / Madrid, 2014 – 2016
- Trainee Solicitor, Baker & McKenzie, London, 2012 – 2014

Areas of focus

Practices

- Corporate
- Mergers and Acquisitions
- Mergers and Acquisitions in Europe

Industry sectors

- Private Equity

Region

- Europe
- Central and Eastern Europe
- Budapest

Education

- College of Law, London, LPC
- University of Warwick, LLB (Hons)
- University of Toronto, BA (Hons)

Admissions and qualifications

- European Community Lawyer, Bar Association, Budapest, 2020
- Solicitor, Court of Appeal and the Superior Court of Justice, Ontario, 2019
- Solicitor, Senior Courts of England and Wales, 2014

Languages

- English
- Spanish
- Urdu