

# Lampros Stougiannos

## Partner



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## Overview

Lampros Stougiannos practices corporate and commercial law with a focus on infrastructure, public-private partnerships and renewable energy, as well as on government contracting and procurement law.

Based in both Montréal and Ottawa offices, Lampros advises private and public sector clients on the development, construction and operation of projects in a variety of sectors, including transportation and transit, municipal and social infrastructure, healthcare, energy, mining and real estate.

He possesses strong, established regional and global knowledge on matters involving the structuring, procurement, financing, construction, operation and maintenance of projects implemented under a range of delivery models, both in Canada and abroad. His experience includes advising in regards to public-private partnership, EPC, EPCM, design-build, outsourcing, and operations and maintenance arrangements. He also skillfully guides and counsels both governments and bidders on issues relating to both public and private procurement mechanisms, including on the preparation of tender documentation.

Lampros is a sought-after writer and speaker on legal topics relating primarily to construction and infrastructure law, including on issues surrounding the use of Building Information Modeling (BIM) processes, smart contracts and Integrated Project Delivery (IPD) in the construction sector.

## Experience

### Transportation and Transit

- **Réseau express métropolitain LRT (Québec):** Advising a construction contractor in respect of its role as a design-builder to a party bidding to engineer, procure and construct an automated light-rail transit system, located in Montréal, Québec.
- **New Bridge on the Saint-Lawrence (Québec):** Advising the Government of Canada with respect to its procurement of a public-private partnership to design, build, finance and operate a replacement for Montréal's 4.5 kilometer Champlain Bridge.
- **North Commuter Parkway and Traffic Bridge Project (Saskatchewan):** Advising a bidding consortium

with respect to its proposal to the City of Saskatoon to design, construct, finance, operate, maintain and rehabilitate a new traffic bridge and parkway in Saskatoon, Saskatchewan.

- **Northeast Anthony Henday Drive (Alberta):** Advising the lenders to a bidding consortium, in connection with the project agreement, project financing and other agreements to be entered into among the consortium's members in relation to this 24 km bypass highway in Edmonton (\$1 billion).
- **Michigan DOT Highway Lighting Project (Michigan):** Advising the successful O&M provider with respect to its participation in a consortium which will design, build, finance, operate and maintain a highway lighting network for highways in the Detroit area.

## Healthcare

- **Fleurimont Hospital Emergency and Family Care Centre Project (Québec):** Advising the bidder with respect to its proposal to design, build and finance a new hospital centre, located in Sherbrooke, Québec.
- **Brockville General Hospital Phase 2 Redevelopment Project (Ontario):** Advising the bidder with respect to its proposal to build and finance a new hospital centre, located in Brockville, Ontario.
- **Baie-Saint-Paul Hospital (Québec):** Advising the bidder with respect to its proposal to design and build a new hospital centre, located in Baie-Saint-Paul, Québec.
- **University of California, Merced Campus Expansion Project (California):** Advising a shortlisted O&M provider in respect of its participation in a consortium bidding to design, build, finance, operate and maintain new infrastructure for the University of California, Merced Campus.
- **Lesotho Health PPPs:** Advising the International Finance Corporation and the Government of the Kingdom of Lesotho with respect to the development and implementation of two separate public-private partnership transactions in the healthcare sector in Lesotho.
- **Grenada General Hospital:** Advising the International Finance Corporation and the Government of Grenada with respect to the development and implementation of a public-private partnership to design, finance, construct, equip and manage the main referral hospital in St. George's, Grenada, in replacement of the existing 198-bed facility.
- **University of Montréal Hospital Research Centre P3 (CRCHUM):** Advising CHUM with respect to its mandate to entrust the design, financing, construction and non-clinical operation of its new Research Centre to private partners in a public-private partnership.
- **University of Montréal Hospital Centre P3 (CHUM):** Advising CHUM on corporate matters with respect to its mandate to entrust the design, financing, construction and non-clinical operation of its new 772 bed Montréal Hospital Centre to private partners in a public-private partnership.

## Other Facilities

- **Confidential client:** Advising a consortium in relation to their proposal to design, build and finance four new high schools in Quebec. The project is being procured by the Société québécoise des infrastructures on behalf of the Ministry of Education and Higher Education.
- **Library and Archives Canada's Gatineau 2 Project (Québec):** Advising a member of the design-build joint venture in respect of its participation in a consortium bidding to design, build, finance and maintain a new archival facility, located in Gatineau, Québec.
- **Enterprise Data Centre Borden Expansion Project, CFB Borden (Ontario):** Advising the successful operation and maintenance provider in respect of its participation in a consortium selected to design, build, finance and operate the Borden Data Centre project, located at CFB Borden, Ontario.
- **Cap Haitien Port Rehabilitation Project:** Advising the International Finance Corporation and the Government of Haiti with respect to the structuring and implementation of a public-private partnership for the

rehabilitation and operation of the port of Cap Haitien, Haiti.

- **Laval Multifunctional Complex:** Advising the bidder on its bid to design and build a new sports and entertainment complex located in Laval, Québec.

## Energy

- **New Brunswick Wind Farm:** Advising a renewable energy developer with respect to the Government of New Brunswick's LORESS ( *Locally Owned Renewable Energy Projects that are Small Scale*) Program. Our client is developing a 20-MW wind farm in partnership with a local municipality.
- **Muskrat (Churchill) Falls (Newfoundland):** Advising a large civil engineering firm in connection with its construction of the intake and powerhouse, spillway and transition dams (i.e., the bulk of the civil works) related to the 800 MW Muskrat Falls hydroelectric generation facility located in Labrador, Canada.
- **Québec 24-MW Community Wind Farm:** Advising a developer with respect to Hydro-Québec's A/O 2009-02 tender for 500 MW of wind energy sourced from projects developed in partnership with local communities and First Nations. Our client bid a 24 MW wind farm in partnership with a First Nations community, which was subsequently awarded a power purchase agreement.
- **West-Africa Renewable Energy Projects:** Advising the ECOWAS Centre for Renewable Energy Efficiency in relation to its mandate to support the development and implementation of renewable energy projects in the Economic Community Of West African States (ECOWAS).
- **Brookfield Renewable Energy Partners:** Advising the Independent Committee of Brookfield Renewable Power Fund on electricity and commercial matters with regard to the combination of its assets with those of its parent, Brookfield Renewable Power Inc. The transaction resulted in the creation of Brookfield Renewable Energy Partners L.P., with hydroelectric and wind assets throughout Canada, the United States and Brazil.
- **US Wind Farms:** Advising a number of renewable energy developers in connection with the sale, purchase and financing of wind farm development projects located in New York, California, Michigan, Minnesota, Ohio and North Dakota.
- **Ontario Wind Farms:** Advising a developer in a series of transactions involving the development and sale of multiple wind farm development projects in Ontario and Québec.
- **Wind Project Financing:** Advising a large European-based wind turbine manufacturer on commercial matters with respect to its investments in wind power projects located in Canada.

## Recognition

First recognized in 2020, Lampros has been commended for his extensive knowledge and experience in the following respected publications:

- *Best Lawyers:* Procurement Law; Project Finance Law
- *The Canadian Legal Lexpert Directory:* Construction Law
- *Lexpert Special Edition – Canada's Leading Lawyers:* Infrastructure

## Insights

- Author, "The Rise of the Smart Construction Contract," 2019 Innovation Spotlight, CanBIM, 2019
- Co-author, "Cybersecurity, Procurement and the Supply Chain," in I. Ahmad, *Cybersecurity in Canada: A Guide to Best Practices Planning and Management*, 2017
- Author, "Une clause pénale du MTQ déclarée valide," *Journal Constucto*, August 29, 2017

- Author, "Un contrat est un contrat...sauf avec une municipalité," *Journal Constructo*, May 30, 2017
- Co-author, "Canada: First Look at the Canadian Free Trade Agreement," *Mondaq*, April 28, 2017
- Co-author, "Why less means more for PPPs & data - Keys to collecting the right information," *Handshake*, April 2016

## Activities and Affiliations

- Member, American Bar Association
- Member, Canadian Bar Association

## Presentations

- Conférencier, BIM, Blockchain et le Contrat Intelligent : l'Avenir de l'Industrie de la Construction?, webinaire de Contech Bâtiment, September 17, 2019
- Conférencier, L'impact des nouvelles technologies sur le droit de la construction, Contech Bâtiment Expos 2019, November 14, 2019
- Panelist, Law, Technology/IT and Construction, Osgoode Certificate in Construction Law, November 15, 2019
- Speaker, New Technology and the Future of the Canadian Construction Industry, CBA Webinar, June 20, 2019
- Panelist, The Legal Issues of BIM, February 28, 2019
- Speaker, The Role of BIM and Blockchain, OBA Institute (Construction and Infrastructure Law), February 8, 2019
- Speaker, Contractual Relationships in the Construction Industry in 2025, Journée stratégique sur la Construction avec un donneur d'ouvrage public et parapublic, Openforum, October 30, 2018
- Speaker, BIM, Blockchain and Smart Contracts, For the Fun of BIM: Fostering a Culture of Innovation, CanBIM/buildingSMART/BIM Québec conference, April 12, 2018
- Speaker, Update on Trade Disputes in the Renewable Energy Sector, Canadian Council On International Law, 45th Annual Conference, November 4, 2016

## Areas of focus

### Practices

- Corporate
- Public Procurement
- Real Estate
- Project Finance
- Project Development

### Industry sectors

- Accommodation: Hospitals, Schools, Retirement Homes, Prisons and Government Buildings

- Electricity
- Energy
- Infrastructure and PPP
- Renewable Energy
- Transport Infrastructure: Airports, Bridges, Ports, Rail, Roads
- Procurement
- Construction

## Region

- Montréal

## Education

- University of Montréal, 2011, LL.M.
- University of Montréal, 2005, LLB

## Admissions and qualifications

- Québec, 2008
- New Brunswick, 2019
- Ontario, 2020

## Languages

- English
- French
- Greek